



East Florida Chapter Appraisal Institute

NEWSLETTER

SECOND QUARTER 2018

**EAST FLORIDA CHAPTER
& REGION X OFFICES
HAVE A NEW
TELEPHONE NUMBER**

813-545-1382

*Preferred option of
communication is e-mail*

Lauren@eflai.org

Lauren@airegionx.org

LOOKING FOR A NEW JOB....

*See the chapter website for
opportunities at www.eflai.org*

New Candidates/Affiliates:

Eric M Boggs

Jon A. Dawson

Patrick A. McClanahan

Sheena Mohammed

Kevin Pomeroy

Carlos Urquiola

Friday, April 20, 2018

NEW LOCATION
EMBASSY SUITES—Altamonte Springs
225 Shorecrest Drive
Altamonte Springs, FL 32701

FOR DETAILED INFORMATION/REGISTRATION:
<http://www.appraisalinstitute.org/education/EastFlorida.aspx>
Or contact the chapter office at Lauren@eflai.org

**MEMBERSHIP
LUNCHEON**
Friday, April 20, 2018

12:00 PM, Noon

Cost: \$30

Speaker:
Jim Reinert
VP of Land
KB HOME

Topic:
Overview of the
Homebuilding Activity
and Economic Trends

**(Lunch included with the OVS
seminar)**

**APPRAISING FOR THE DEPARTMENT OF
INTERIOR—
OFFICE OF VALUATION SERVICES (OVS)
AND OTHER FEDERAL AGENCIES**

Registration: 8:30 AM
Seminar: 8:45 AM —11:45 AM

Instructor— Michael Brady, MAI, SRA, AI-GRS

AI—\$100, Full Price \$120
LUNCH MEETING INCLUDED

FREAB CE—3 Hours
AI Points—15

This three hour seminar is designed to review the role of the Department of Interiors Office of Valuation Services (OVS) as it pertains to valuation assignments such as land acquisition, real estate exchanges and market rent assignments. The typical valuation assignment for each of the four Department of Interior client agencies serviced by the OVS; the Bureau of Land Management, the Fish and Wildlife Service, the National Park Service and the Bureau of Reclamation will be identified and the three OVS divisions that service the client bureaus will be discussed. Additionally, other Federal agencies that engage the services of real estate appraiser will be briefly discussed.

President's Message



Ana M. Arroyo, MAI,
CAE, CFE

Hi everyone! My favorite season, spring, has almost arrived. I hope you are all enjoying the weather and the extra sunny hour in the afternoons.

The nominating Committee met in the first half of March and made their recommendations for the new appointments to the Board of Directors. Their recommendations are on page 5 in this newsletter. Also, we are happy to report that the results of the Chapter Beta Testing Phase of the new Chapter Financial Management and Administration Program have been positive so far, and Lauren Dowling, our Executive Director, has worked diligently to make that happen. Thank you Lauren!

It will be an exciting AI Annual Conference and Region Meeting in Nashville, Tennessee July 29- August 1st. Please check out the Appraisal Institute website for the Annual Conference program. You can enjoy this beautiful city while keeping up with the latest in appraisal topics.

We are looking forward to some exciting new seminars this month such as the 7-hour "Drone Technology and its Impact in the Appraisal Industry" to be held March 21st in Downtown Orlando and the 3-hour Appraising for the Department of Interior – Office of Valuation Services and other Federal Agencies to be held April 20 at the Embassy Suites in Altamonte Springs. For all of us renewing our licenses this year, please refer to our Upcoming Education Section for the class lineup and reserve your spot in advance, as USPAP and FL Law sold out when they were offered in February.

Steve Marshall and Hal Katz are working on an exceptional program this year for the Central Florida Real Estate Forum, which will be held at the Marriott Downtown on October 5th. Please mark your calendars and reserve early as this will be an amazing event and last year it sold out. Speaking of selling out, that is what happened this year with the Appraisal Institute LDAC in Washington D. C., which sold out in less than three days after opening for registration. We are honored to be represented at LDAC 2018 by David Herring, who will keep our membership posted on the latest developments on issues affecting the appraisal industry and legislative issues.

Ana M. Arroyo, MAI, CAE
State-Certified General Real Estate Appraiser RZ3450
Mobile: 407-219-1817
Anami.arroyo@gmail.com

THE REGION/CHAPTER OFFICE WILL BE CLOSED FROM APRIL 26—MAY 15. I WILL TRY TO CHECK E-MAILS WHEN POSSIBLE. I WILL BE WALKING THE CAMINO DE SANTIAGO IN SPAIN IN MEMORY OF MY HUSBAND WHO MOST OF YOU KNOW PASSED IN JULY. THIS WOULD HAVE BEEN OUR 33 ANNIVERSARY AND WANT TO REFLECT AND HONOR OUR TIME TOGETHER. I AM SURE YOU UNDERSTAND WHY I WILL BE TAKING AN EXTENDED TIME OFF. IF ANY OF YOU ARE INTERESTED IN KNOWING MORE ABOUT THE CAMINO THERE IS PENTY OF INFORMATION ONLINE. THANK YOU FOR YOUR SUPPORT THIS LAST YEAR.

YOUR EXECUTIVE DIRECTOR
LAUREN DOWLING

Education

CALLING ALL REAL ESTATE APPRAISAL EXPERTS IN THE EAST FLORIDA CHAPTER:

Now that I have your attention, I need to ask you if you have a specialty, experience with a unique property type, different valuation method, or insight on a property type or valuation issue that is specific to Florida, please think about putting that knowledge to use and writing a short, half-day, or full-day seminar for the chapter. Being education chair over the past few years the one thing I hear more than anything else is that we do not have enough new material coming out for CE. I am here to tell you that if our local experts and experienced appraisers are not willing to develop seminars, then that will not change. We need YOU to help us offer timely and meaningful education seminars for our chapter. If you have any ideas or would like more information on how to develop a seminar reach out to me or to Lauren Dowling.

The 2018 education year is moving right along. Please check out our current education calendar by clicking [here](#). We have three more offerings of the 7-hour 2018-2019 USPAP update course in conjunction with the 3-hour Florida Law class around the area. The offerings will be in Orlando in April and October with an offering in Indian Harbor Beach in July.

Our next [membership meeting](#) will be held on April 20th in Altamonte Springs in conjunction with the 3-hour seminar [Appraising for the Department of the Interior – Office of Valuation Services \(OVS\) and other Federal Agencies](#). Also we are offering a 7-hour seminar on [Drone Technology and Its Impact on the Appraisal Industry](#) taught by Lamar Ellis, MAI, SRA from Atlanta on March 21st.

In the spirit of locally developed seminars, be sure to register for the two courses written by Region X appraiser Patricia E. Staebler, SRA, [Insurance Appraisal - Report Contents and Valuation](#) and [The 50 Percent FEMA Rule Appraisal](#) on June 4th in Orlando. Patricia has written these two seminars to help share her knowledge and expertise in this arena.

If there are ever any education needs your company, office, or just you have as an individual, please reach out to the chapter. We are here to serve our membership. That task gets easier the more we hear from the membership. Please offer any suggestions or insight into what type of chapter developed courses you would like to see moving forward.

David B. Herring, MAI, SRA, AI-GRS, AI-RRS
Education Chair
david@herringconsultingco.com

2018 FREAB Meetings

April 9, June 4, August 6, October 1, December 3

The Division of Real Estate is now able to live stream their meetings. The streaming is not recorded and it has limited space at this time. If you are unable to access the meeting, please try again later as access may become available during the day. If you have connected to the live stream and no longer wish to view the meeting in progress, please be sure to disconnect to allow others to access the live stream. Please disable your PC audio and video camera prior to logging into the meeting. Failure to do so will result in other users and attendees hearing and seeing you during the meeting.

61J1-4.003(7) Continuing Education—A registrant, licensee, or certificate holder, including a Board member, may earn five (5) classroom hours by attending an entire meeting where the Board considers disciplinary cases, for a maximum of seven (7) of the required thirty (30) hours; provided that, the individual is not appearing as a party to a disciplinary action and notifies the Division of Real Estate, Education Section, of the intent to attend at least seven (7) days prior to the meeting. Contact Janice Taylor at least 7-days prior to the meeting to register. Please visit the website www.myfloridalicense.com > *Doing Business with Us* > *Real Estate Division Page* > *Florida Real Estate Appraisal Board* > *Meetings & Workshops*, and print all publicly available materials as early as 7 days before the date of the meeting. The department endeavors to minimize paper usage in all business practices.

Congratulations to our New Designee



**Ana Arroyo, MAI presents *Leslie B Robbins* with
her *SRA* certification**

Other Happenings



January membership meeting speaker, Rebecca York, Director of the Dr. P. Phillips Real Estate Institute, UCF



John Underwood, MAI, instructor, and acting judge during the Appraiser as an Expert Witness course last month.

EAST FLORIDA CHAPTER OF THE APPRAISAL INSTITUTE

2019 PROPOSED SLATE OF OFFICERS, DIRECTORS AND REGION REPRESENTATIVES

2019 President	Christopher Starkey, MAI	Region Reps (2019-2020)
2019 Vice President	David Herring, MAI, SRA, AI-GRS, AI-RRS	David Herring, MAI, SRA, AI-GRS, AI-RRS
2019 Treasurer	Matthew Jehs, MAI	Hal Katz
2019 Secretary	Hal Katz	Melissa Chandler, SRA
		Region Reps (2018-2019)
Directors (2017-2019)	Mike Moran, SRA Riley Jones, MAI, SRA	Matthew Jehs, MAI Elizabeth Alvarez, SRA
Directors (2018-2020)	Willem Faber, MAI Melissa Chandler, SRA	Alternate Region Reps
Directors (2019-2021)	Elizabeth Alvarez, SRA Nick Chop, MAI	Michael Moran, SRA, AI-RRS Willem Faber, MAI Megan Johnson Judd Riley Jones, MAI, SRA

Additional nomination may be made by a timely filing of a written petition signed by at least five percent (5%) of the total chapter membership. Such petition may be in electronic form. To be effective, each nominating petition must be delivered in writing to the Chapter Secretary no fewer than fifteen (15) days prior to the regular membership meeting when the elections are to be held. The Chapter Secretary shall deliver in writing a copy of any petition filed to each Chapter member no fewer than ten (10) days prior to the date on which elections are scheduled to be held. The East Florida Chapter elections will be held at the membership meeting on April 20, 2018. No additional nominating may be made from the floor.

UPCOMING DEADLINES

March

30 | Nominations deadline for Y.T. & Louise Lee Lum Award. Learn more here

<[http://send.appraisalinstitute.org/link.cfm?](http://send.appraisalinstitute.org/link.cfm?r=ZHWrpQaWtN1zuNIJlhrM9Q~~&pe=w3RxEFtYT9cooJZEmvnuLY5Q57Y5PsF6RzGbTTuqi43EnFBykTmffqageU3o3cUpDJCnKROeLx_dQbXKZaAKQQ~~&t=hAChGjiLSwrQ48bgukjDsA~~)

[r=ZHWrpQaWtN1zuNIJlhrM9Q~~&pe=w3RxEFtYT9cooJZEmvnuLY5Q57Y5PsF6RzGbTTuqi43EnFBykTmffqageU3o3cUpDJCnKROeLx_dQbXKZaAKQQ~~&t=hAChGjiLSwrQ48bgukjDsA~~](http://send.appraisalinstitute.org/link.cfm?r=ZHWrpQaWtN1zuNIJlhrM9Q~~&pe=w3RxEFtYT9cooJZEmvnuLY5Q57Y5PsF6RzGbTTuqi43EnFBykTmffqageU3o3cUpDJCnKROeLx_dQbXKZaAKQQ~~&t=hAChGjiLSwrQ48bgukjDsA~~)> .

A P R I L

1 | AI Education Trust Scholarships application deadline. Learn more here <[http://send.appraisalinstitute.org/link.cfm?](http://send.appraisalinstitute.org/link.cfm?r=ZHWrpQaWtN1zuNIJlhrM9Q~~&pe=VhS-wwH7OKDNNHyywMBMhqnlA_wl-dgNVyRJidC9yzCXLpnwKgVGzOMjSIWnhy8RPQFdZ2d4tM0ZbEOld0YSvg~~&t=hAChGjiLSwrQ48bgukjDsA~~)

[r=ZHWrpQaWtN1zuNIJlhrM9Q~~&pe=VhS-wwH7OKDNNHyywMBMhqnlA_wl-dgNVyRJidC9yzCXLpnwKgVGzOMjSIWnhy8RPQFdZ2d4tM0ZbEOld0YSvg~~&t=hAChGjiLSwrQ48bgukjDsA~~](http://send.appraisalinstitute.org/link.cfm?r=ZHWrpQaWtN1zuNIJlhrM9Q~~&pe=VhS-wwH7OKDNNHyywMBMhqnlA_wl-dgNVyRJidC9yzCXLpnwKgVGzOMjSIWnhy8RPQFdZ2d4tM0ZbEOld0YSvg~~&t=hAChGjiLSwrQ48bgukjDsA~~)>

15 | AI Education Trust Undergraduate and Graduate Scholarships application deadline. Learn more here <[http://send.appraisalinstitute.org/link.cfm?](http://send.appraisalinstitute.org/link.cfm?r=ZHWrpQaWtN1zuNIJlhrM9Q~~&pe=Tig3Jy41YUEOpwzOLaCgWtEkSRNLFvpq99ibOy-gmID6863wcVXA5IOt_YJYWonudXInviMGRAX22Mu8bpynw~~&t=hAChGjiLSwrQ48bgukjDsA~~)

[r=ZHWrpQaWtN1zuNIJlhrM9Q~~&pe=Tig3Jy41YUEOpwzOLaCgWtEkSRNLFvpq99ibOy-gmID6863wcVXA5IOt_YJYWonudXInviMGRAX22Mu8bpynw~~&t=hAChGjiLSwrQ48bgukjDsA~~](http://send.appraisalinstitute.org/link.cfm?r=ZHWrpQaWtN1zuNIJlhrM9Q~~&pe=Tig3Jy41YUEOpwzOLaCgWtEkSRNLFvpq99ibOy-gmID6863wcVXA5IOt_YJYWonudXInviMGRAX22Mu8bpynw~~&t=hAChGjiLSwrQ48bgukjDsA~~)> .

2018 Education Calendar

April	20	Membership Meeting & Office of the OVS	Altamonte Springs
	25	7 Hour USPAP	Orlando
	26	FL Law	Orlando
May	14-18	Advanced Income Capitalization	Orlando
June	4	Insurance Appraisal-Report Contents and Valuation	Orlando
	4	The 50 Percent FEMA Rule Appraisal	Orlando
	18-20	Review Theory - Residential	Orlando
July	10	FL Law	Indian Harbour
	11	7 Hour USPAP	Indian Harbour
October	5	Real Estate Forum	Orlando
	24	7 Hour USPAP	Orlando
	25	FL Law	Orlando
November	14-15	Res & Com Valuation of Solar	Orlando

Questions—Call Lauren at 813-545-1382 or Lauren@eflai.org



Online Education:
Learn at your own pace anytime, anywhere.
Visit appraisalinstitute.org/online for a list of classes!



Appraisal Institute®
Professionals Providing Real Estate Solutions

East Florida Chapter

President
Ana Arroyo, MAI
anami.arroyo@gmail.com
Vice President
Christopher Starkey, MAI
cstarkey@irr.com
Treasurer
David Herring, MAI, SRA, AI-GRS, AI-RRS
herringappraisal@gmail.com
Secretary
Matthew Jehs, MAI
Matthew.jehs@t-a-w.com
Past President
Elaine Liz-Ramirez, MAI
Elaine.ramirez@hancockbank.com
Directors (through 2018)
John Steely, MAI
jstevely@firstlightappraisal.com
Hal Katz
katzcage@aol.com
Directors (through 2019)
Riley Jones, MAI, SRA
Riley@florida-re.com
Michael Moran, SRA, AI-RRS
Michael.moran@iberiabank.com

Directors (Through 2020)
Willem Faber, MAI
Will.faber@cushwake.com
Melissa Chandler, SRA
Melissa.chandler@ocpafl.org
Region Reps
Chris Starkey, MAI
David Herring, MAI, SRA, AI-GRS, AI-RRS
Hal Katz
Matthew Jehs, MAI
Elizabeth Alvarez, SRA
Alternate Region Reps
Riley Jones, MAI, SRA
Willem Faber, MAI
Melissa Chandler, SRA
Nick Chop, MAI
Bylaws
Elaine Liz-Ramirez, MAI
Elaine.ramirez@hancockbank.com
Candidate Guidance
Melissa Chandler, SRA
Melissa.chandler@ocpafl.org

Education
David Herring, MAI, SRA, AI-RRS
herringappraisal@gmail.com
Megan Johnson Judd
meganjudd@mac.com
Finance
David Herring, MAI, SRA, AI-GRS, AI-RRS
herringappraisal@gmail.com
Government Relations
Michael Moran, SRA, AI-RRS
Michael.moran@iberiabank.com
Newsletter
Matthew Jehs, MAI
Matthew.jehs@t-a-w.com
Nominating
Elaine Liz-Ramirez, MAI
Elaine.ramirez@hancockbank.com
Public Relations
Elizabeth Alvarez, SRA
Elizabeth.quinones304@live.com
Chapter Executive Director
Tel: 813-545-1382
Lauren@eflai.org