



East Florida Chapter Appraisal Institute

NEWSLETTER

JANUARY, 2019

Check out our new website at
www.eflai.org

LOOKING FOR A NEW JOB....

See the chapter website for
opportunities at www.eflai.org

NEW DESIGNEES

Richard Best, MAI, AI-GRS

Gary K. Craig, AI-GRS

Jon A. Dawson, SRA

Kathryn B. Edmundson, MAI, SRA, AI-GRS

Bryan A. Neill, MAI

David S. Reed, MAI

Kristin L. Soltys, MAI

Welcome

New Candidates/Affiliates:

Jesus A. de Armas

H. Kimberly Pope

Linmay Ximeno

Arielle York

Thursday, January 24, 2019

**Hilton Orlando/Altamonte Springs
350 S Northlake Blvd
Altamonte Springs, FL 32701**

Morning Seminar:

**IGNORANCE ISN'T BLISS: Understanding an Investigation
by a State Appraiser Regulatory Board or Agency**

\$155/\$195 Includes Membership Lunch

**Seminar: 7:55 AM—12:00 PM
Lunch/Membership Meeting is included in fee
CE: 4 Hours FREAB and 20 AI Points**

MEMBERSHIP LUNCH

INSTALLATION OF THE 2019 OFFICERS AND DIRECTORS

12 Noon, \$30

FOR DETAILED INFORMATION/REGISTRATION:

<http://www.appraisalinstitute.org/education/EastFlorida.aspx>
Or contact the chapter office at Lauren@eflai.org

**Installing Officer
Charles Lentz, MAI**

Your 2019 Officers and Directors:

President—Christopher Starkey, MAI

Vice President—Curtis Phillips, MAI

Treasurer— Matthew Jehs, MAI

Secretary—Hal Katz

Directors:

Mike Moran, SRA

Riley Jones, MAI, SRA

Willem Faber, MAI

Ira Bellinkoff, MAI

Elizabeth Alvarez, SRA

Nick Chop, MAI

President's Message



Chris Starkey, MAI

Happy New Year to everyone and I hope you all had a wonderful Holiday Season. As I enter the New Year, I am always cautiously optimistic about what it has in store for the appraisal industry. While there is always uncertainty with the real estate market, one thing I am certain of each year is that the leadership of the Appraisal Institute is working hard for each and every one of us. I am also certain that my affiliation with AI will be a large part of the success I will experience in the coming year.

As I start my tenure as the President of the East Florida Chapter I am focused on increasing participation from members of the East Florida Chapter. Currently we have 310 members comprised of MAI, SRA designated appraisers, candidates, practicing affiliates, and affiliates. I will be looking forward to working with Chapter leadership and members of the East Florida Chapter to come up with new and interesting social offerings to help facilitate attendance and comradery among the chapter members. Some of the scheduled events for the beginning of the year include the next Chapter meeting on January 24th and our 11th Annual Winter Extravaganza scheduled for February 10-12. Please check the East Florida Chapter website (www.eflai.org) for dates and more information on upcoming events.

It is also important to note, that leading up to the Winter Extravaganza, there will be a combined AI Region meeting in Orlando comprised of five regions from around the country. This will be an excellent opportunity for Chapter Leadership to discuss ways to provide the most to our chapter membership. Also, as a part of the group Region Meeting, we will be hosting a mini-LDAC that will be open to membership, space permitting. Speaking of LDAC, the Leadership Development & Advisory Council (LDAC) will be held May 15-17th in Washington DC. The East Florida Chapter sends three chapter members annually and I know from experience it is a great event. If you want to know what the Appraisal Institute is doing for each and every one of you, attend LDAC. If you have an interest in attending, please sign up on the Leadership Resource Registry located on the AI website.

Looking back at 2018, I want to thank Ana Arroyo for serving as our 2018 Chapter President and her leadership. I also want to thank all of the others within the Chapter Leadership that helped to make 2018 a great year. A special thank you to Hal Katz for his tireless work in developing and implementing the best Chapter website in the country. If you have not had the opportunity to check out the website please do so. I also want to recognize Steve Marshall and Hal Katz for their leadership in making the 2018 Central Florida Real Estate Forum the best yet. And, as always, thank you to Lauren Dowling, Executive Director, for your hard work. We couldn't do it without you.

I wish each and every one of you the best in coming year and I ask that each of you consider ways to get more actively involved with the East Florida Chapter in 2019. Let's start by having the largest turnout in years for the upcoming Chapter meeting on January 24th. Mark your calendars now and I look forward to seeing you there.

Best wishes to all for a prosperous 2019.

Chris Starkey, MAI
Chapter President
cstarkey@irr.com

Education

Happy New Year to all. As some of you know, Bob Sutte, MAI, and I (Jackie Green, SRA) have been asked to co-chair education this year. SOOOOOO...

Just a short note to let you all know we (members of the Education Committee), will be calling to see what classes you need and/or would like to see in the 2 years coming up.

We are aware that those of you who are designated need not only continuing ED for your 2 year Florida license, but also for AI 5 year cycles!! We would like to accommodate.

Attendance has been down in the past, and we'd like to see you 'come back'. And it is for this reason that we will be making those phone calls. We are giving you an opportunity to think on this through the newsletter (hint, hint), so please help us out!

We have a schedule for next year, but it is not cast in stone, so if, after you receive it, you don't see anything that you're interested in, let us know what you ARE interested in! Maybe we can do something, maybe not, but it is certainly worth a try.

We are always looking for members to assist with education as well, so if you're interested, let us know. OR, if you are particularly knowledgeable about a topic you might think is worthy of a 2-4 hour seminar, let us know.

Again, HAPPY NEW YEAR, and keep in touch!

Jackie Green, SRA, Co-Chair Education
jackiegreen@cfl.rr.com
407-294-1352 (office)

Robert Sutte, MAI, SRA, Co-Chair Education
rpa@rpaflorida.com
(407) 628-0505

2019 Florida Real Estate Appraisal Board Meetings

2019—February 4, April 1, June 3, August 5, October 7, December 2

The Division of Real Estate is now able to live stream their meetings. The streaming is not recorded and it has limited space at this time. If you are unable to access the meeting, please try again later as access may become available during the day. If you have connected to the live stream and no longer wish to view the meeting in progress, please be sure to disconnect to allow others to access the live stream. Please disable your PC audio and video camera prior to logging into the meeting. Failure to do so will result in other users and attendees hearing and seeing you during the meeting.

61J1-4.003(7) Continuing Education—A registrant, licensee, or certificate holder, including a Board member, may earn five (5) classroom hours by attending an entire meeting where the Board considers disciplinary cases, for a maximum of seven (7) of the required thirty (30) hours; provided that, the individual is not appearing as a party to a disciplinary action and notifies the Division of Real Estate, Education Section, of the intent to attend at least seven (7) days prior to the meeting. Contact Janice Taylor at least 7-days prior to the meeting to register. Please visit the website www.myfloridalicense.com > *Doing Business with Us* > *Real Estate Division Page* > *Florida Real Estate Appraisal Board* > *Meetings & Workshops*, and print all publicly available materials as early as 7 days before the date of the meeting. The department endeavors to minimize paper usage in all business practices.

2019 CAPSTONE PROGRAMS

Location	Live Dates	Registration Deadline
Southern California	March 11-17, 2019	January 3, 2019
Synchronous*	March 11-17, 2019	January 3, 2019 (Sold Out)
Chicago, IL	June 24-30, 2019	April 18, 2019
Nashville, TN	September 16-22, 2019	July 11, 2019
Synchronous	September 16-22, 2019	July 11, 2019
Philadelphia, PA	November 18-24, 2019	September 12, 2019



Registration for LDAC 2019 will open on Feb. 12, 2019 - click [here](#) for registration information.

The Leadership Development & Advisory Council (LDAC) is a group of dedicated appraisers who come together once a year in Washington, D.C., to formulate solutions to problems and challenges faced by the appraisal profession.

LDAC strives to foster creative thought from talented individuals involved in the real estate appraisal profession while developing future leaders of the Appraisal Institute. LDAC also establishes an “appraiser-presence” in Congress and demonstrates that the Appraisal Institute is made up of professionals who recognize the importance of being actively involved in the political process.

LDAC has served as a source of leadership and as an inspiration for new programming ideas for the Appraisal Institute since 1969. Through a series of roundtable discussions, LDAC provides a forum where ideas and opinions on targeted topics of concern to the appraisal profession are exchanged.

WHY ATTEND?

Ask any LDAC alumni, and they will undeniably tell you that LDAC has been one of the most positive experiences with the Appraisal Institute! Here’s why:

- LDAC is your spring board for future leadership within the Appraisal Institute
- You get to make a difference in the Appraisal Institute by helping to formulate solutions to obstacles and challenges faced by the appraisal industry
- You have an opportunity to make your voice heard by the Nation’s lawmakers.
- Up to 45 Points of Appraisal Institute continuing education credit may be earned for participating in LDAC. Please refer to Regulation No. 10 for more details.

The East Florida Chapter subsidizes the travel costs for a select few chapter members. If you would like to be considered for the subsidy, please fill out the Leadership Resource Directory (LRR) @ <https://www.appraisalinstitute.org/about/about-the-appraisal-institute/ai-volunteer-opportunities/> by January 18, 2019.

2019 Education Calendar

January	24	Ignorance Isn't Bliss/Membership Meeting	Hilton Orlando North
Winter Extravaganza			
February	10-12	Condemnation Appraising	Embassy Suites Jamaican Ct
February	11	Evaluating Commercial Leases	Embassy Suites Jamaican Ct
February	12	Valuation by Comparison	Embassy Suites Jamaican Ct
June	3-7	Review Theory—General	
June	17-22	Advanced Concepts & Case Studies	Embassy Suites Jamaican Ct
November	1	Business Practice & Ethics	Orange County Bar Assoc.
Dates TBD—Central Florida Real Estate Forum			



Online Education:
Learn at your own pace anytime, anywhere.
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Appraisal Institute®
Professionals Providing Real Estate Solutions

East Florida Chapter

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President
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Directors (Through (2021)
Elizabeth Alvarez, SRA
Nick Chop, MAI

Region Reps
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Curtis Phillips, MAI
Hal Katz
Matthew Jehs, MAI
Elizabeth Alvarez, SRA
Ira Bellinkoff, MAI

Alternate Region Reps
Mike Moran, SRA, AI-RRS
Riley Jones, MAI, SRA
Willem Faber, MAI
Megan Johnson Judd

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