



East Florida Chapter Appraisal Institute

NEWSLETTER

APRIL, 2019

Check out our new website at
www.eflai.org

LOOKING FOR A NEW JOB....

See the chapter website for
opportunities at www.eflai.org

2020 SLATE OF OFFICERS, DIRECTORS AND REGION REPRESENTATIVES

Elections held April 11, 2019

(see page 5)

Welcome

New Candidates/Affiliates:

Andrew Grossman, Sr.

Michelle Beke

Thursday, April 11, 2019

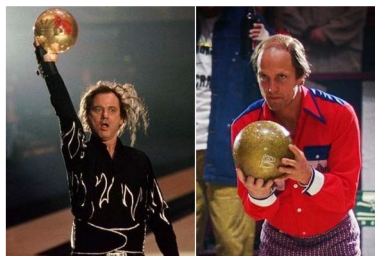
**AMF Altamonte Lanes
280 Douglas Ave
Altamonte Springs, FL 32714**

**4:30 PM Membership Meeting/Elections
5:00 PM–7:00 PM Bowling Tournament**

\$40 (includes drinks (2), buffet, ball, shoes, bowling)

FOR DETAILED INFORMATION/REGISTRATION:
<http://www.appraisalinstitute.org/education/EastFlorida.aspx>
Or contact the chapter office at Lauren@eflai.org

BOWLING FOR BRAGGING RIGHTS TOURNAMENT



**Join us for 2 hours of fun filled entertainment that is guaranteed to crown
one team "King of the Pins"...**

You and a random partner will have the opportunity to
challenge multiple teams for a chance to win a

Title Trophy and \$200 in Prizes

Register now by clicking the link below

Space is Limited, so grab your balls and sign-up before it's too late...

Must register by no later than Thursday, March 28th

1. Who is providing the entertainment? You are of course
2. Who will be there? Real estate industry professionals that know how to have a good time
3. Will Woody Harrelson be there? Anything is possible
4. What should I wear? Underwear is not optional. Everything else is fair game
5. Can I bring my wife, husband, boyfriend or girlfriend? Yes, they can sign up as well!

President's Message



Chris Starkey, MAI

I hope everyone is off to a great start in 2019. From what I have heard from colleagues, and have experienced myself, January was a little sluggish for financial lending activity but things seem to be picking up as we head into the end of the 1st quarter. While reports vary depending on the source, the general consensus has been that 2019 should be a good year for real estate, so get ready for a busy rest of the year.

The first quarter for the East Florida Chapter has been busy. In January we had our first chapter meeting with attendance by over 50 members, one of the best turnouts I can remember in a while. Thank you to all who attended and those who were unable to make it we will look forward to seeing you at the next chapter meeting/event. Speaking of that, on April 11th the East Florida Chapter will be doing things a little different for our quarterly meeting. Join us for the Bowling for Bragging Rights event to be held in Altamonte Springs (details on page 1). Come show your fellow appraisers your bowling skills, or lack thereof, and more importantly spend some time networking with your colleagues. I promise we will have a same old same old meeting in a hotel at some point but it is time to try something new. Please mark your calendars and sign up.

On February 8th and 9th, five AI regions from around the country met in Orlando for a joint session led by the region reps from the respective markets. The meeting started off on Friday with a Mini-LDAC session. Varying topics impacting our industry were discussed and it was well received by those in attendance. AI President Stephen Wagner and AI CEO Jim Amorin opened the Saturday General Session and provided information on recent happenings with the Appraisal Institute. Following the general session Region X representatives met to discuss region business and updates from the local chapters.

The Region meeting was followed on Sunday through Tuesday by the Winter Extravaganza. Three CE offerings were provided on Condemnation Appraising, Evaluating Commercial Leases and Valuation by Comparison. Attendees from eight states were in attendance. Thank you to Lauren for your hard work setting up this annual event.

The 2019 ValuEvent is being held March 25-26th in Tallahassee. Appraisal Institute Members are invited to attend and meet with state representatives to discuss any bills or issues facing our industry. The guest speaker will be Florida State Representative Dane Eagle who will provide an overview of new legislative items. This event is a great way to lobby for the appraisal industry and your participation is needed. Please consider attending.

Planning for the Real Estate Forum is well underway and our fearless event leaders Hal Katz and Steve Marshall are already lining up a great group of presenters and speakers. A fantastic venue has been secured and preparation is in progress to make the 2019 Real Estate Forum another great event. Keep a lookout for more details in coming months.

As I mentioned in my last President's Message, my goal this year is to increase attendance and participation by members of the East Florida Chapter. Participation can come in many forms. For those of you interested in getting involved with Chapter Leadership there are opportunities available. Please reach out to me or Lauren Dowling for information. For others, participation can be as easy as signing up for the Bowling for Bragging Rights event in April. I look forward to seeing you all there on the 11th.

Chris Starkey, MAI
Chapter President
cstarkey@irr.com

Candidates Corner

It is an honor to introduce myself to the East Florida Chapter as the new Candidate Guidance Chair. As a recent Candidate I understand the challenges you may be facing as you work toward your Designation. My hope for the coming year, is to increase lines of communication between existing Candidates and Designated Members and educate Candidates on the resources and mentorship opportunities that may be available to them. Please feel free to call or e-mail me with any questions or concerns you may have regarding your Candidacy with the Appraisal Institute.

Kristin L. Soltys, MAI
Candidate Guidance Chair
kristin@eminentvaluations.com
(321) 445-1767

Comprehensive Exam Prep

Gary DeWeese, MAI, and an instructor for the Appraisal Institute for more than 20 years, is offering his Comp Exam prep material for sale. The cost is \$300 for the Income, \$150 for the Sales, \$150 for the Cost/HBU and \$150 for the General module material. If you purchase the first 3 modules, the General module material is free. The material is based on multiple choice type problems with detailed solutions illustrated. The material is electronically delivered the same day as ordered.

For more information about the material, to read student reviews, and learn how to order go to www.garydeweese.com or contact Gary directly at garydeweese@comcast.net or 925-216-8751.

The materials were developed by Gary DeWeese and are not sponsored or endorsed by the Appraisal Institute

2019 Florida Real Estate Appraisal Board Meetings

2019—April 1, June 3, August 5, October 7, December 2

The Division of Real Estate is now able to live stream their meetings. The streaming is not recorded and it has limited space at this time. If you are unable to access the meeting, please try again later as access may become available during the day. If you have connected to the live stream and no longer wish to view the meeting in progress, please be sure to disconnect to allow others to access the live stream. Please disable your PC audio and video camera prior to logging into the meeting. Failure to do so will result in other users and attendees hearing and seeing you during the meeting.

<http://www.myfloridalicense.com/dbpr/re/FREABMeetings.html>. If you wish to have printed materials to reference during the meeting, please visit the website www.myfloridalicense.com > Doing Business with Us > Real Estate Division Page > Florida Real Estate Appraisal Board > Meetings & Workshops, and print all publicly available materials as early as 7 days before the date of the meeting. The department endeavors to minimize paper usage in all business practices. If you plan to attend for CE credit, you will need to attend the full day. All FREAB Meetings begin at 8:30 a.m. and are held at the Division of Real Estate Commission Chambers in Orlando unless stated otherwise. The FREAB invites and encourages all members of the public to provide comment on matters or propositions before the Board or a committee of the Board. The opportunity to provide comment shall be subject to Rule 61J1-7.020, Florida Administrative Code. To submit written notice, send to the attention of FREAB Public Comments via email to: realpublicrecords@myfloridalicense.com or fax to 407-317-7245.

2019 VALUEvent - Tuesday, March 26, 2019

Appraisal Institute members are invited to attend the 3rd annual, Valuation-Appraisal - Legislative Update Event (VALUEvent) in Tallahassee, FL, hosted by the Appraisal Institute's Region X and the Florida Gulf Coast Chapter.

On Tuesday morning, March 26th, the Appraisal Institute's Florida Region X, is sponsoring the VALUEvent continental breakfast from 8:00 -9:15 a.m. at the Four Points Sheraton. Appraisal Institute members in Florida are encouraged to attend this event. Attendance will be limited to the first 40 participants. There is no cost for Region X (Florida) members to attend the VALUEvent. However, participation in the legislative day is required if registering for the discounted VALUEvent package. Legislative day no shows agree to pay the full seminar price of \$65.

Our guest speaker will be Florida State Representative Dane Eagle, who will provide an overview of new legislative items and specifically anything relevant to real estate or real estate appraisal. Representative Eagle is the current Majority Leader and is in the commercial real estate business. We will also hand out talking points on any pending legislation affecting the appraisal industry to leave with the elected officials.

After our lobbying efforts, we will have an informal lunch for those that would like to meet and de-brief any feedback received at 12:30 p.m. near the Capital. Note: Once registered for VALUEvent package, No Shows to the lobbying will be billed an additional \$36.

Be on the lookout for VALUEvent update emails over the next few weeks with a Call to Action to help contact your elected official and set a meeting in Tallahassee. We hope to see many of you there to participate in this very important event.

Link for Four Points Sheraton Hotel Reservation:

<https://www.marriott.com/reservation/rateListMenu.mi>

Link to Register for VALUEvent:

<https://www.myappraisalinstitute.org/education/FloridaGulfCoast.aspx>



Congratulations to John R. Underwood, Jr., MAI, SRA, of Lantana, Florida, who was selected as this year's recipient of the James H. Pritchett Award from the Appraisal Institute Education and Relief Foundation Feb. 9 at the joint region meeting in Orlando. The Pritchett Award was created in 2002 in memory of the late James Pritchett, and recognizes a Designated Member of the Appraisal Institute for outstanding contributions to appraisal education or mentoring with a focus on litigation and condemnation.

Congratulations to our New Designees



Kristin Soltys, MAI



Gary Craig, AI-GRS

EAST FLORIDA CHAPTER OF THE APPRAISAL INSTITUTE 2020 PROPOSED SLATE OF OFFICERS, DIRECTORS AND REGION REPRESENTATIVES

2020 President	Matthew Jehs, MAI	Region Reps (2019-2020)
2020 Vice President	Hal Katz	John Robinson, MAI, AI-GRS
2020 Treasurer	Mike Moran, SRA, AI-RRS	Hal Katz
2020 Secretary	Randall Rex, MAI	Curtis Phillips, MAI
Directors (2018-2020)	Willem Faber, MAI	Region Reps (2020-2021)
	John Robinson, MAI, AI-GRS	Mike Moran, SRA, AI-RRS
Directors (2019-2021)	Elizabeth Alvarez, SRA	Randall Rex, MAI
	Nick Chop, MAI	Alternate Region Reps
Directors (2020-2022)	Curtis Phillips, MAI	Kenneth Terrell, Jr., MAI
	Kenneth Terrell, Jr., MAI	Will Faber, MAI
		Elizabeth Alvarez, SRA

Additional nominations may be made by a timely filing of a written petition signed by at least five percent (5%) of the total number of Designated Members, Candidates, Practicing Affiliates and Affiliates in the Chapter. Such petition may be in electronic form. To be effective, each nominating petition must be delivered in writing to the Chapter Secretary at least fifteen (15) days before the regular Chapter meeting at which the election is to be held. The Chapter Secretary shall deliver in writing a copy of any petition filed to each Designated Member, Candidate, Practicing Affiliate and Affiliate belonging to the Chapter at least ten (10) days before the date on which elections are scheduled to be held.

January Membership Meeting/Installation



Lunch Speaker, Raymond Anderson, Esq., Senior Director Property and Concessions, Greater Orlando Aviation Authority



2018 Chapter President, Ana Arroyo, MAI and Installing Officer, Charlie Lentz, MAI



2018 Outgoing Officers and Directors



2019 Officers and Directors



Installing Officer, Charlie Lentz, MAI



2019 Chapter President, Christopher Starkey, MAI

2019 Education Calendar

June	3-7	Review Theory—General	Embassy Suites Jamaican Ct
June	17-22	Advanced Concepts & Case Studies	Embassy Suites Jamaican Ct
October	11	Central FL Real Estate Forum	The Country Club of Orlando
November	1	Business Practice & Ethics	Orange County Bar Assoc.



2019 CAPSTONE PROGRAMS

Location	Live Dates	Registration Deadline
Chicago, IL	June 24-30, 2019	April 18, 2019
Nashville, TN	September 16-22, 2019	July 11, 2019
Synchronous	September 16-22, 2019	July 11, 2019

East Florida Chapter

President
Christopher Starkey, MAI
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Vice President
Curtis Phillips, MAI
Treasurer
Matthew Jehs, MAI
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Secretary
Hal Katz
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Past President
President
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Michael Moran, SRA, AI-RRS
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Directors (Through 2020)
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Ira Bellinkoff, MAI
ira@edgerealtyadvisors.com

Directors (Through 2021)
Elizabeth Alvarez, SRA
Nick Chop, MAI

Region Reps
Chris Starkey, MAI
Curtis Phillips, MAI
Hal Katz
Matthew Jehs, MAI
Elizabeth Alvarez, SRA
Ira Bellinkoff, MAI

Alternate Region Reps
Mike Moran, SRA, AI-RRS
Riley Jones, MAI, SRA
Willem Faber, MAI
Megan Johnson Judd

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