

LOOKING FOR A NEW JOB or WOULD LIKE TO POST A POSITION

See the chapter website for opportunities at www.eflai.org

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MARK YOUR CALENDARS

CRE Holiday Event

Tuesday, December 10, 2019

Orlando Science Center

(more info to follow)

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CONGRATULATIONS TO OUR

2019 NEW DESIGNEES

Constance Covert, MAI, AI-GRS

Tina Holton, MAI

Elaine Liz-Ramirez, MAI, AI-GRS

Michael Mullenix, MAI, SRA, AI-GRS

David Randall, MAI, AI-GRS

John Stevely, MAI, AI-GRS

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Welcome

New Candidates/Affiliates: Tyler McConnell Casey Groome Drake Dickerson Sunny Tyner Angelia Coleman Emily Sanderson Tyler Rodriguez-MacGregor

East Florida Chapter Appraisal Institute NEWSLETTER

OCTOBER, 2019

Friday, December 6, 2019

Cooper's Hawk Winery and Restaurant 529 Alafaya Trail Orlando, FL 32828

12:30 PM Installation Lunch

\$35

CLICK HERE FOR DETAILED INFORMATION/REGISTRATION:

Or contact the chapter office at Lauren@eflai.org

2020 EAST FLORIDA CHAPTER OFFICERS AND DIRECTORS

2020 President 2020 Vice President 2020 Treasurer 2020 Secretary

Directors (2018-2020)

Directors (2019-2021)

Directors (2020-2022)

Region Reps (2019-2020) John Robinson, MAI, AI-GRS Hal Katz Curtis Phillips, MAI

Region Reps (2020-2021) Mike Moran, SRA, AI-RRS Randall Rex, MAI Matthew Jehs, MAI Hal Katz Mike Moran, SRA, AI-RRS Randall Rex, MAI

Willem Faber, MAI John Robinson, MAI, AI-GRS

Elizabeth Alvarez, SRA Nick Chop, MAI

Curtis Phillips, MAI Kenneth Terrell, Jr., MAI

Alternate Region Reps Kenneth Terrell, Jr., MAI Will Faber, MAI Elizabeth Alvarez, SRA

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President's Message

Chris Starkey, MAI

It is amazing how quickly time moves by and I am hopeful that everyone within the East Florida Chapter has had a productive year. Looking back at the past year there have been some significant accomplishments due to the hard work of members of the chapter. I want to take the opportunity to thank each and every one of you that worked hard to support our local chapter.

To start, on October 11th the annual Central Florida Real Estate Forum was held at the Country Club of Orlando. The event once again sold out and we would like to thank all of the sponsors and those who attended this great event. The speakers provided the attendees with education and insight into the Central Florida marketplace and the panel included many of the best and brightest professionals in the area. The theme this year was Margaritaville Resort Style, and a special thanks to Margaritaville Resort Orlando for your participation and sponsorship of this great event.

Most importantly, thank you once again to Hal Katz and Steve Marshall for leading the charge on making this event so successful.

The East Florida Chapter continues its relationship with the University of Central Florida, as well as other colleges in the state, to promote the Appraisal Institute. Congratulations to the University Relations team, led by Ira Bellinkoff, for working with the Appraisal Foundation and the University of Central Florida to receive approval for 285 hours of Certified General licensure. Graduates of the UCF Real Estate program will now graduate needing only the 15-hour USPAP, Florida Law and Supervisor courses to complete the education requirements of the State of Florida. This will be a big step in further promoting the appraisal industry.

The Appraisal Institute national meeting was held in July in Denver, Colorado and was well attended. Participants were presented with the many ways that AI is working to support the industry such as new education offerings, publications and other resources. Please also note that Orlando will be the host city for the 2020 meeting to be held August $3^{rd} - 5^{th}$. More information will be coming on the location.

On December 6th the East Florida Chapter will be hosting the chapter leadership installation lunch at Cooper's Hawk in Waterford Lakes at 12:30. Please mark your calendars to attend so we can all welcome in our Chapter Leadership.

I am very honored that I was able to serve as your chapter president this past year. I am thankful to Lauren Dowling for her hard work and support of the Chapter as well as the time and effort of my fellow members. I look forward to more opportunities to serve within the East Florida Chapter in years to come.

Chris Starkey, MAI Chapter President cstarkey@irr.com

New Association Management System

On October 1, The Appraisal Institute launched changes to the My Account portion of the AI website which will enhance your online user experience, in regards to education, publications and AI members account.

Please note that with the launch of AI's new MyAccount features, all AI professionals and AI customers must reset their password. Before you log in for the first time after Oct. 1, you must reset your account password. Click <u>here</u> for written instructions. Or <u>Click Here</u> for a video tutorial.

Please be patient as the new system has many changes to the education registration process and the kinks are still being worked out. If you have any questions, call the chapter office at 813-545-1382.

For details on the transition go to the Valuation article

Comprehensive Exam Prep

Gary DeWeese, MAI, and an instructor for the Appraisal Institute for more than 20 years, is offering his Comp Exam prep material for sale. The cost is \$300 for the Income, \$150 for the Sales, \$150 for the Cost/HBU and \$150 for the General module material. If you purchase the first 3 modules, the General module material is free. The material is based on multiple choice type problems with detailed solutions illustrated. The material is electronically delivered the same day as ordered.

For more information about the material, to read student reviews, and learn how to order go to <u>www.garydeweese.com</u> or contact Gary directly at <u>garydeweese@comcast.net</u> or 925-216-8751.

The materials were developed by Gary DeWeese and are not sponsored or endorsed by the Appraisal Institute

2019 Florida Real Estate Appraisal Board Meetings

December 2, 2020: February 10,, March 30, June 1, August 2, October 5, December 7

The Division of Real Estate is now able to live stream their meetings. The streaming is not recorded and it has limited space at this time. If you are unable to access the meeting, please try again later as access may become available during the day. If you have connected to the live stream and no longer wish to view the meeting in progress, please be sure to disconnect to allow others to access the live stream. Please disable your PC audio and video camera prior to logging into the meeting. Failure to do so will result in other users and attendees hearing and seeing you during the meeting.

http://www.myfloridalicense.com/dbpr/re/FREABMeetings.html. If you wish to have printed materials to reference during the meeting, please visit the website www.myfloridalicense.com > Doing Business with Us > Real Estate Division Page > Florida Real Estate Appraisal Board > Meetings & Workshops, and print all publicly available materials as early as 7 days before the date of the meeting. The department endeavors to minimize paper usage in all business practices. If you plan to attend for CE credit, you will need to attend the full day. All FREAB Meetings begin at 8:30 a.m. and are held at the Division of Real Estate Commission Chambers in Orlando unless stated otherwise. The FREAB invites and encourages all members of the public to provide comment on matters or propositions before the Board or a committee of the Board. The opportunity to provide comment shall be subject to Rule 61J1-7.020, Florida Administrative Code. To submit written notice, send to the attention of FREAB Public Comments via email to: realpublicrecords@myfloridalicense.com or fax to 407-317-7245.

AI BENEFITS

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Al and UPS took the guesswork out, and put the easy in.

It's now easier than ever to save on domestic and international shipments with NEW and improved UPS flat rate

pricing.

Al Professionals-Only Savings include:

45% on Domestic Next Day/Deferred

25% on Ground Commercial / Residential

50% on International Export & 40% on Import

UPS Smart Pickup® service is free

Up to 50% on additional services

Visit the Al Benefits page for more information

Office Depost Sore Purchasing Card

Al members, get custom discounted prices and more: Contact: Customer Service 1800-Members Support@1800members.com Store Purchains Program—SPC Account #80127305268

As an Appraisal Institute professional, you will receive a **\$50 discount** to have your qualifications as an appraiser featured to over 800,000 attorneys by listing in the **JurisPro Expert Witness Directory**!

If you are interested in more work as an appraisal expert witness, then you will not want to miss this Appraisal Institute Benefit.

Click here to list your qualifications, and to receive your \$50 discount: <u>JurisPro/Appraisal Institute \$50 Discount</u>

Visit the Al Benefits page

Out and Around



REGION/NATIONAL MEETINGS—Denver, CO Ryan Zink, MAI, University Relations Elaine Liz-Rameriz, MAI, Region X Vice Chair Nicholas Pilz, MAI, SRA, AI-RRS—Region X Chair Reginald Carter, MAI—Incoming Region X Third Director

Fun was had by all at the East FL Chapter Bowling Tournament







A barrel of laughs was had by all at the SAK Comedy Lab





Steve Marshall & Hal Katz Having fun at Margaritaville while making plans for our RE Forum



Congratulations to the King of the Pins ,Tyler Rodriguez-MacGregor



2019 & 2020 (Proposed) Education

November	1	Business Practice & Ethics (click to register)	Orange County Bar Assoc.
2020 REGIST		IS NOT OPEN	
January	31	7 Hour USPAP & Membership Lunch	Hilton Altamonte Springs
February	27-29	Winter Extravaganza Three Hour FL Law 7 Hour USPAP Business Practice & Ethics Evaluating Commercial Leases The Cost Approach	Embassy Suites Jamaican Ct
April	24	How Tenants Create and Destroy Value & Membership Lunch	Hilton Altamonte Springs
June	17	Evaluation Seminar	OCBA
	25	IRS Seminar	OCBA
	25 26	Three Hour FL Law 7 Hour USPAP	Indian Harbour Beach Indian Harbour Beach
August	TBD	7 Hour USPAP	TBD
September	18	Measuring Market Reaction & Highest & Best Use Puzzles	ОСВА
October	TBD	10th Annual Central FL Real Estate Forum	TBD



Appraisal Institute

With Online Education from the Appraisal Institute

President Christopher Starkey, MAI cstarkey@irr.com Vice President Curtis Phillips, MAI Treasurer Matthew Jehs, MAI Matthew.jehs@t-a-w.com Secretary Hal Katz katzcage@aol.com Past President President Ana Arroyo, MAI anami.arroyo@gmail.com

Directors (through 2019) Riley Jones, MAI, SRA Riley@florida-re.com Michael Moran, SRA, AI-RRS Michael.moran@iberiabank.com

Directors (Through 2020) Willem Faber, MAI Will.faber@cushwake.com Ira Bellinkoff, MAI ira@edgerealtyadvisors.com

East Florida Chapter

Directors (Through (2021) Elizabeth Alvarez, SRA Nick Chop, MAI Region Reps Chris Starkey, MAI Curtis Phillips, MAI Hal Katz Matthew Jehs, MAI Elizabeth Alvarez, SRA Ira Bellinkoff, MAI

Alternate Region Reps Mike Moran, SRA, AI-RRS Riley Jones, MAI, SRA Willem Faber, MAI Megan Johnson Judd

Bylaws Ana Arroyo, MAI anami.arroyo@gmail.com

Candidate Guidance Kristin Soltys, MAI kristin@eminentvaluations.com Education Jackie Green, SRA jackiegreen@cfl.rr.com Robert Sutte, MAI, SRA rpa@rpaflorida.com

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Government Relations Herb Jourdan, MAI, SRA herb.jourdan@gmail.com

Newsletter David Herring, MAI, SRA, AI-GRS, AI-RRS <u>david@herringconsultingco.com</u>

> Nominating Ana Arroyo, MAI anami.arroyo@gmail.com

Public Relations/Website Hal Katz katzcage@aol.com

Chapter Executive Director Tel: 813-545-1382 Lauren@eflai.org