



# East Florida Chapter Appraisal Institute

## NEWSLETTER

HAPPY NEW YEAR!

JANUARY, 2020

LOOKING FOR A NEW JOB or WOULD  
LIKE TO POST A POSITION

See the chapter website for  
opportunities at [www.eflai.org](http://www.eflai.org)  
(also included is a link to UCF  
Student resumes)

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CONGRATULATIONS TO OUR NEW  
DESIGNEE

Marcos Salas, MAI, SRA, AI—RRS

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WELCOME  
NEW CANDIDATES/AFFILIATES:

Tyler McConnell  
Kaycee Ray Humphrey  
Eric Boggs

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2020 EDUCATION REGISTRATION IS  
NOW OPEN (see page 6)

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MARK YOUR CALENDARS

REGION AND NATIONAL MEETINGS  
WILL BE HELD IN ORLANDO

AUGUST 2—AUGUST 6

Friday, January 31, 2020

**Hilton Orlando/Altamonte Springs  
350 S Northlake Blvd  
Altamonte Springs, FL 32701**

**Seminar:  
7 HOUR NATIONAL USPAP 2020-2021 UPDATE**

\$215/\$230 Includes Membership Lunch and Headshot Photo

[CLICK HERE](#) FOR DETAILED INFORMATION/REGISTRATION:

Or contact the chapter office at [Lauren@eflai.org](mailto:Lauren@eflai.org)



Membership Lunch:

Noon

\$35

[Click here](#) for lunch registration (w/o seminar)

Speaker:

**Jeffrey Goltz, Ph.D., Executive Dean**  
*Public Safety at Valencia College: Criminal Justice Institute,  
Central Florida Fire Institute, and Public Safety Operations  
and Program Support*



Dr. Jeffrey Goltz, Executive Dean of the School of Public Safety at Valencia College, will explain the college's plans to greatly expand its campus to serve the growing public safety education and training needs for the central Florida region, a region with 75 million tourists annually and an expected population growth of nearly 1 million residents by 2040. Currently, Valencia College serves over 3700 law enforcement officers, 1900 corrections officers, 2900 firefighters, and 650 emergency tele-communicators. The mission of the new Central Florida Regional Education and Training Center at the School of Public Safety is to raise knowledge, skills, and standards across all public safety disciplines. Today's large scale acts of violence and threats to public safety in communities throughout our country and at entertainment venues and events have forced adoption of integrated approaches to public safety education and training. Dr. Goltz will illustrate a new paradigm of integrated public safety training and education offered in their expanded classrooms, simulation labs, fire rescue props, and tactical training buildings.

## President's Message



Matthew Jehs, MAI

To all our members, candidates and affiliates...welcome to 2020! As your Chapter President I am committed to making this year our best yet. We have an incredibly capable Board of Directors, Executive Director, and committees devoted to providing education, seminars, and candidate guidance - all working diligently to offer our members value-added services, guidance and advocacy. I feel honored to follow in a leadership role that has included numerous members who have effectively led our Chapter to its current status, as among the most successful Chapters in the Appraisal Institute.

I want to thank Chris Starkey for so capably leading this Chapter in 2019. His counselling will continue to guide our board going forward and we are deeply indebted for his service. Over the past few years serving on the Executive Committee, Secretary and Treasurer, I was fortunate to spend time learning the chapter's operations and finances, chapter requirements, and advocacy. Attending our National AI conference in July, it was clear our National leadership team and staff are seeking to lead us into the next decade with new management tools, and committed to re-energizing our professional brand.

Locally, we continue to work hard toward expanding awareness by building on yearly successes with the Central Real Estate Forum. This premier chapter event continues to draw in brokers, developers, and real estate professionals in an event designed to highlight our chapter's commitment to professional knowledge and excellence. For our next educational offerings please join us at the 12<sup>th</sup> Annual Winter Extravaganza February 27<sup>th</sup> – 29<sup>th</sup> where Nick Pilz will debut a new 3 hour Florida Law class along with the 7 Hour USPAP, Business Practice and Ethics and a new seminar, The Cost Approach!

I have several specific goals for 2020 which focus on:

- continuing to promote our members to users of our services
- expanding our reach to college graduates, new trainees, potential candidates on the benefits of membership
- increasing our social media presence
- encouraging member participation in the 2020 AI Annual Conference in Orlando in August
- fostering interest by our new members in LDAC and chapter leadership, while encouraging our designated members into pursuing roles with Region X and National Committee appointments.

The appraisal industry and real estate market are undergoing significant changes that are and will be challenging to all of us in the industry and in the Chapter. I am confident that we will successfully meet the challenges we face this coming year with the talent and dedication of our membership.

I urge any of you who may be interested in becoming active in Chapter leadership or in a committee, please contact the Chapter Executive Director, Lauren Dowling (lauren@eflai.org or 813-545-1382), or any of the Chapter officers or committee members. The Chapter encourages participation from all of its membership and the contributions and solutions we each bring to the effort.

Thank you all as we look forward to a successful year.

Matt Jehs, MAI  
Chapter President  
Matthew.Jehs@t-a-w.com

## New Association Management System

On October 1, the Appraisal Institute launched changes to the My Account portion of the AI website which will enhance your online user experience, in regards to education, publications and AI members account.

*Please note that with the launch of AI's new MyAccount features, all AI professionals and AI customers must reset their password. Before you log in for the first time after Oct. 1, you must reset your account password. Click [here](#) for written instructions. Or [Click Here](#) for a video tutorial.*

Please be patient as the new system has many changes to the education registration process and the kinks are still being worked out. If you have any questions, call the chapter office at 813-545-1382.

For details on the transition go to the [Valuation article](#)

## Comprehensive Exam Prep

*Gary DeWeese, MAI, and an instructor for the Appraisal Institute for more than 20 years, is offering his Comp Exam prep material for sale. The cost is \$300 for the Income, \$150 for the Sales, \$150 for the Cost/HBU and \$150 for the General module material. If you purchase the first 3 modules, the General module material is free. The material is based on multiple choice type problems with detailed solutions illustrated. The material is electronically delivered the same day as ordered.*

*For more information about the material, to read student reviews, and learn how to order go to [www.garydeweese.com](http://www.garydeweese.com) or contact Gary directly at [garydeweese@comcast.net](mailto:garydeweese@comcast.net) or 925-216-8751.*

***The materials were developed by Gary DeWeese and are not sponsored or endorsed by the Appraisal Institute***

## 2020 Florida Real Estate Appraisal Board Meetings

February 10,, March 30, June 1, August 2, October 5, December 7

The Division of Real Estate is now able to live stream their meetings. The streaming is not recorded and it has limited space at this time. If you are unable to access the meeting, please try again later as access may become available during the day. If you have connected to the live stream and no longer wish to view the meeting in progress, please be sure to disconnect to allow others to access the live stream. Please disable your PC audio and video camera prior to logging into the meeting. Failure to do so will result in other users and attendees hearing and seeing you during the meeting.

<http://www.myfloridalicense.com/dbpr/re/FREABMeetings.html>. If you wish to have printed materials to reference during the meeting, please visit the website [www.myfloridalicense.com](http://www.myfloridalicense.com) > Doing Business with Us > Real Estate Division Page > Florida Real Estate Appraisal Board > Meetings & Workshops, and print all publicly available materials as early as 7 days before the date of the meeting. The department endeavors to minimize paper usage in all business practices. If you plan to attend for CE credit, you will need to attend the full day. All FREAB Meetings begin at 8:30 a.m. and are held at the Division of Real Estate Commission Chambers in Orlando unless stated otherwise. The FREAB invites and encourages all members of the public to provide comment on matters or propositions before the Board or a committee of the Board. The opportunity to provide comment shall be subject to Rule 61J1-7.020, Florida Administrative Code. To submit written notice, send to the attention of FREAB Public Comments via email to: [realpublicrecords@myfloridalicense.com](mailto:realpublicrecords@myfloridalicense.com) or fax to 407-317-7245.

# CONGRATULATIONS TO OUR NEW MAI



Tina Holton, MAI received her MAI certificate at the December Installation Lunch



Orange County Property Appraisers congratulating their new MAI

## Installation of Officers and Directors



Thank you to our 2019 Officers and Directors

Installing Officer, Richard Wagner, MAI, SRA



Welcome our 2020 Officers and Directors

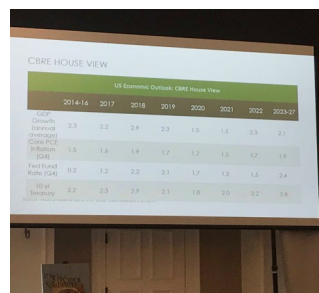


2019 President Christopher Starkey and 2020 President Matthew Jehs

2020 East Fl Chapter President



# 9th Annual Central Florida Real Estate Forum



# 2020 Education Calendar—Registration Open

January	31	7 Hour USPAP & Membership Lunch	Hilton Altamonte Springs
February	27-29	WINTER EXTRAVAGANZA Three Hour FL Law 7 Hour USPAP Business Practice & Ethics The Cost Approach	Embassy Suites Jamaican Ct
April	24	How Tenants Create and Destroy Value & Membership Lunch	Hilton Altamonte Springs
June	17 25 25 26	Evaluation Seminar IRS Seminar Three Hour FL Law 7 Hour USPAP	OCBA OCBA Indian Harbour Beach Indian Harbour Beach
August	1	7 Hour USPAP	TBD
September	18	Measuring Market Reaction & Highest & Best Use Puzzles	OCBA
October	TBD	10th Annual Central FL Real Estate Forum	TBD
November	2&3	Three Hour FL Law & 7 Hour USPAP	OCBA



## East Florida Chapter

**President**  
Matthew Jehs, MAI  
Matthew.jehs@t-a-w.com  
**Vice President**  
Hal Katz  
katzcage@aol.com  
**Treasurer**  
Michael Moran, SRA, AI-RRS  
Michael.moran@iberiabank.com  
**Secretary**  
Randall Rex, MAI  
**Past President**  
Christopher Starkey, MAI  
cstarkey@irr.com

**Directors (Through 2020)**  
Willem Faber, MAI  
Will.faber@cushwake.com  
John Robinson, MAI, AI-GRS

**Directors (Through 2021)**  
Elizabeth Alvarez, SRA  
Nick Chop, MAI

**Directors (Through 2022)**  
Curtis Phillips, MAI  
Kenneth Terrell, Jr., MAI

**Region Reps**  
John Robinson, MAI, AI-GRS  
Curtis Phillips, MAI  
Hal Katz  
Mike Moran, SRA, AI-RRS  
Randall Rex, MAI

**Alternate Region Reps**  
Mike Moran, SRA, AI-RRS  
Riley Jones, MAI, SRA  
Willem Faber, MAI  
Megan Johnson Judd

**Bylaws**  
Christopher Starkey, MAI  
cstarkey@irr.com

**Candidate Guidance**  
Kristin Soltys, MAI  
kristin@eminentvaluations.com

**Education**  
TBD

**Finance**  
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**Government Relations**  
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**Newsletter**  
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**Nominating**  
Christopher Starkey, MAI  
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**Public Relations/Website**  
Hal Katz  
[katzcage@aol.com](mailto:katzcage@aol.com)

**Chapter Executive Director**  
Tel: 813-545-1382  
[Lauren@eflai.org](mailto:Lauren@eflai.org)