



East Florida Chapter Appraisal Institute

NEWSLETTER

DECEMBER, 2020

LOOKING FOR A NEW JOB or WOULD LIKE TO POST A POSITION

See the chapter website for
opportunities at www.eflai.org
(also included is a link to UCF
Student resumes)

CONGRATULATIONS NEW DESIGNEES

Sara Jane Pridemore, MAI

Drew D. Williams MAI

James Hasenau, AI-GRS

WELCOME

NEW CANDIDATES/AFFILIATES:

Connor David Holmes
David Edward Holmes
Karl Anne Anderson
Juan Colon-Feliciano
Gary DiGiacomo
Christopher Thomas Larkin

2021 Capstone Program Schedule

Denver/Synchronous

1/29&2/23, 3/15-3/23

Chicago

5/7&6/1, 6/21-6/27

Cleveland/Synchronous

7/9&8/3, 8/23-8/29

Sacramento

10/1&10/26, 11/15-11/21

Friday, December 11, 2020

VIRTUAL CHAPTER MEMBERSHIP MEETING AND INSTALLATION OF THE 2021 OFFICERS, DIRECTORS & REGION REPRESENTATIVES

Friday, December 11, 2020
3:00 PM ET - 4:30 PM ET
(virtual membership meeting,
open dialogue & Installation)

INSTALLING OFFICER
MICHAEL MULLENIX, MAI, SRA, AI-GRS

[CLICK HERE FOR DETAILED INFORMATION/REGISTRATION](#)
ZOOM LINK WILL BE E-MAILED PRIOR TO MEETING

(E-mail Lauren@eflai.org if you have a topic you would like discussed at the meeting)

2021 OFFICERS, DIRECTORS & REGION REPRESENTATIVES

President

Michael Moran, SRA, AI-RRS

Vice President

Randall Rex, MAI

Treasurer

Willem Faber, MAI

Secretary

Riley Jones, MAI, SRA

Directors

2019-2021

Elizabeth Alvarez, SRA

Nick Chop, MAI

2020-2022

Curtis Phillips, MAI

Kenneth Terrell, Jr., MAI

Directors

2021-2023

David Randall, MAI, AI-GRS

Marcos Salas, MAI, SRA, AI-RRS

Region Representatives

Randall Rex, MAI (2020-2021)

Nick Chop, MAI (2020-2021)

Curtis Phillips, MAI (2021-2022)

Wil Faber, MAI (2021-2022)

Riley Jones, MAI, SRA (2021-2022)

Alternate Region Representatives

Kenneth Terrell, MAI

Thomas Jones, MAI

Elizabeth Alvarez, SRA

President's Message



Matthew Jehs, MAI

To our members and affiliates,

It has been an honor serving as your President through the tumultuous year of 2020; a year that has seen significant change to our profession, our business practices, and our market. While we did not see each other in person often this year, we all shared in the new joy of Zoom, GoToMeeting, Teams and various other conferencing apps. Somehow most conference calls now required us to pick a background, comb our hair, and worse, clean up your desk. While many of you may look forward to putting 2020 in the rear view mirror and hope 2021 is the return to normalcy, we can't say that the year was boring.

In fact, there are likely several parts of 2020 that will stay with us, specifically in chapter management and education delivery. AI's NetFORUM project hit its one-year go-live anniversary which transformed chapter, education, and member information management while the Chapter Financial Management Administrative Policy (CFMAP) implemented financial centralization. While these changes may have appeared to be behind the scenes, they allow for modernized organization and delivery of services.

Further, the ASC, based on the recommendation from the AQB, has extended offering exceptions to allow for virtual education. The extension is now set to expire December 31, 2021. New education programs released this year include Rapid Response Market Analysis in Volatile Markets and Desktop Appraisals (Bifurcated, Hybrid) and Evaluations which we be offering the beginning of 2021. Our chapter will likely continue to provide virtual offerings into the new year. Our Executive Director Lauren has worked diligently with South Florida and Gulf Coast to provide remote and synchronous learning opportunities. Please continue to make the chapter website your first stop in CE opportunities, as AI remains the best provider of high-quality education.

While the pandemic has certainly reached the fatigue state for most of us, it does not appear to be abating. Thus, the Appraisal Institute continues to provide vital information on how the coronavirus pandemic is affecting appraisers around the world. On the Coronavirus Updates page, you'll continue to find news and updates from federal, state and Appraisal Institute resources. You'll also find all of AI's resources that are relevant to the pandemic including: AI Answers, webinars, ANO articles, guides, summaries and emails. Coronavirus Updates page on [AI's website](#).

I was most disappointed that the AI National Conference was cancelled, however, extremely excited that they plan to keep Orlando as the site August 8-10 in 2021. It is not too early to mark your calendars! The Appraisal Institute continues to expand its social media activities. Be sure to follow AI on [Facebook](#), [Twitter](#), [LinkedIn](#), [YouTube](#) and its blog, [Opinions of Value](#).

Lastly, Michael Moran, SRA, AI-RRS will be the incoming 2021 Chapter President and I wish him all the best in guiding our chapter through its challenges and achievements. This is an excellent time to reach out to Michael, Lauren, or any of the officers or board members if you're interested in joining a committee or want to find ways to get involved with the Chapter.

Thank you again for the opportunity to serve as your 2020 Chapter President. It has been a pleasure!

Matt Jehs, MAI
Chapter President
Matthew W. Jehs@t-a-w.com

Scholarship Opportunities

AIERF Candidate for Designation—Deadline July 1

AIERF Minorities and Women AI Course Scholarship—Deadlines, January 1, April 1, July 1, October 1

AIERF AI Course Scholarship—Deadlines, July 1, October 1

AIERF Practicing Affiliate Course Scholarship—Deadlines, January 1, July 1, October 1

For more information and to apply go to <https://aierf.org/scholarships/>

Comprehensive Exam Prep

Gary DeWeese, MAI, and an instructor for the Appraisal Institute for more than 20 years, is offering his Comp Exam prep material for sale. The cost is \$300 for the Income, \$150 for the Sales, \$150 for the Cost/HBU and \$150 for the General module material. If you purchase the first 3 modules, the General module material is free. The material is based on multiple choice type problems with detailed solutions illustrated. The material is electronically delivered the same day as ordered.

For more information about the material, to read student reviews, and learn how to order go to www.garydeweese.com or contact Gary directly at garydeweese@comcast.net or 925-216-8751.

The materials were developed by Gary DeWeese and are not sponsored or endorsed by the Appraisal Institute

2020 Florida Real Estate Appraisal Board Meetings

December 7

The Division of Real Estate is now able to live stream their meetings. The streaming is not recorded and it has limited space at this time. If you are unable to access the meeting, please try again later as access may become available during the day. If you have connected to the live stream and no longer wish to view the meeting in progress, please be sure to disconnect to allow others to access the live stream. Please disable your PC audio and video camera prior to logging into the meeting. Failure to do so will result in other users and attendees hearing and seeing you during the meeting.

<http://www.myfloridalicense.com/dbpr/re/FREABMeetings.html>. If you wish to have printed materials to reference during the meeting, please visit the website www.myfloridalicense.com > Doing Business with Us > Real Estate Division Page > Florida Real Estate Appraisal Board > Meetings & Workshops, and print all publicly available materials as early as 7 days before the date of the meeting. The department endeavors to minimize paper usage in all business practices. If you plan to attend for CE credit, you will need to attend the full day. All FREAB Meetings begin at 8:30 a.m. and are held at the Division of Real Estate Commission Chambers in Orlando unless stated otherwise. The FREAB invites and encourages all members of the public to provide comment on matters or propositions before the Board or a committee of the Board. The opportunity to provide comment shall be subject to Rule 61J1-7.020, Florida Administrative Code. To submit written notice, send to the attention of FREAB Public Comments via email to: realpublicrecords@myfloridalicense.com or fax to 407-317-7245.

IN MEMORIUM

Joe Price was a nationally and locally recognized real estate appraiser for over 50 years. He co-founded Callaway & Price with Bob Callaway in 1972. He was a MAI, SRA with the Appraisal Institute. His passion for teaching was well known nationally and locally. Joe was an author and a co-author of several real estate appraisal articles which were published by the Appraisal Institute. He taught Appraisal Principals, Appraisal Procedures, Basic Income Capitalization and USPAP. Joe was honored as a Volunteer of Distinction, was Past President of South Florida Chapter and was 1st Chair of Region X. Joe was also qualified as an expert witness in Florida, California, Wisconsin, New Jersey, and New Mexico. He had a passion for jokes and laughter. He will be deeply missed

THE EAST FLORIDA CHAPTER NEEDS YOU!

The chapter is looking to fill the positions of Candidate Guidance and Government Relations Chairs. Both are one year commitments. If you have questions or interest in serving, contact Mike Moran, SRA, AI-RRS @ michael.moran@iberiabank.com or chapter office @ Lauren@eflai.org

Candidate Guidance Chair—The committee chair must be a designated Member. Duties include; facilitate networking among Advisors to Candidates and to arrange special program and events,

Government Relations Chair—The duties of the committee chair shall be to promote the AI's policies and programs regarding legislation and regulations that is of interest and importance to appraisers and to support the Government Relations Subcommittee in the Chapter's state or territory.

East Florida Chapter

President
Matthew Jehs, MAI
Matthew.jehs@t-a-w.com
Vice President
Hal Katz
katzcage@aol.com
Treasurer
Michael Moran, SRA, AI-RRS
Michael.moran@iberiabank.com
Secretary
Randall Rex, MAI
rrex@irr.com
Past President
Christopher Starkey, MAI
cstarkey@irr.com
Directors (Through 2020)
Willem Faber, MAI
John Robinson, MAI, AI-GRS
Directors (Through 2021)
Elizabeth Alvarez, SRA
Nick Chop, MAI
Directors (Through 2022)
Curtis Phillips, MAI
Kenneth Terrell, Jr., MAI

Region Reps
John Robinson, MAI, AI-GRS
Curtis Phillips, MAI
Hal Katz
Mike Moran, SRA, AI-RRS
Randall Rex, MAI
Alternate Region Reps
Mike Moran, SRA, AI-RRS
Riley Jones, MAI, SRA
Willem Faber, MAI
Megan Johnson Judd

Bylaws
Christopher Starkey, MAI
cstarkey@irr.com

Candidate Guidance
Kristin Soltys, MAI
kristin@eminentvaluations.com

Education
Randy Rex, MAI
rrex@irr.com

Finance
Michael Moran, SRA, AI-RRS
Michael.moran@iberiabank.com

Government Relations
Curtis Phillips, MAI
c.phillips@callawayandprice.com

Newsletter
Matthew Jehs, MAI
Matthew.jehs@t-a-w.com

Nominating
Christopher Starkey, MAI
cstarkey@irr.com

Public Relations/Website
Hal Katz
katzcage@aol.com

Chapter Executive Director
Tel: 813-545-1382
Lauren@eflai.org

2021 Education Calendar—Registration Open

VIRTUAL CE!! The **East Florida Chapter of the Appraisal Institute** is happy to announce that the Florida Real Estate Appraisal Board will allow providers to offer any currently approved class via virtual format through the end of 2021. See the calendar below of classes we will be offering using Zoom.

January 28	Business Practice and Ethics Click here for registration and information
February 18	Rapid Response: Market Analysis in Volatile Markets Click here for registration and information
March 25	Desktop Appraisals Click here for registration and information
April 22	Appraising Condos, Co-ops, and PUD's Click here for registration and information
May 13	Smart Risk Management for Appraisals Click here for registration and information
May 20	Legal Issues for Non-Lending and Litigation Appraisal Assignments Click here for registration and information
July 22	Nuances of Valuation—Cornerstone of Market Valuation Click here for registration and information
October 7	Foundations of Valuation—An Inferred Market Study Click here for registration and information
November 18	Business Practices and Ethics Click here for registration and information
TBD—Three Hour Florida Law, 7 Hour USPAP, Insurance Appraisals, What's Up in Technology for RE Appraisers	

SPECIAL NOTE FOR CHAPTER DELIVERED VIRTUAL EDUCATION for 2020:

It is important to note that the AI educational programs that may be offered by virtual delivery "ARE NOT" approved in every state. Some states DO NOT allow virtual education. ALL participants MUST check state approvals prior to registering for any chapter offered Appraisal Institute program.

The definition of "Virtual" delivery format is the temporary exception (beginning 3/15/2020 until 12/31/2021) allowing previously approved classroom CE to be offered on a web platform, without additional submission or acceptance from the International Distance Education Certification Center (IDECC).

Please note that "Synchronous" delivery format is altogether different in that approval from IDECC has been granted and instructors have received the CDEI designation for distance learning instruction.

AIM HIGHER
With Online Education from the Appraisal Institute

