

January, 2024

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Membership Lunch Meeting & Three Hour Florida Law

Friday, January 19, 2024

Seasons 52 Altamonte Springs
463 E Altamonte Drive

MEMBERSHIP LUNCH

12:00 PM

TOPIC:

**“WHAT’S IN STORE FOR US IN 2024?”
IS IT A BRAVE NEW WORLD?**

GUESTS SPEAKERS:

Trevor Hall, Jr.,
Executive Vice President,
Land Services/Central FL
Colliers

&

Tommy Pinel, MAI
Vice President, Land Services/Central FL
Colliers

\$40 per person

[Register Here](#)

THREE HOUR FLORIDA LAW

2:00 PM

INSTRUCTOR:

Robert Sutte, MAI

\$135/\$155

(Includes Membership Lunch)

[Register Here](#)

(Do not register separately for lunch,
it is included)





PRESIDENT'S MESSAGE RILEY K. JONES, MAI, SRA

First off, I would like to wish everyone a Safe, Happy, and Prosperous New Year. 2024 is expected to bring some exciting changes and opportunities for appraisers and the Appraisal Institute with respect to new volunteers, participation, education opportunities, events, and chapter meetings. It seems that we have seen the end of COVID-related restrictions which will hopefully present our members and guests with more in-person opportunity. I would like to personally thank Willem "Will" Faber, MAI for the significant role he played as our 2023 Chapter President, his professionalism, dedication, expertise and understanding of the industry made for a very successful year for our chapter. Also, I would like to thank Ken Terrell, MAI for his participation and involvement as the 2023 Treasurer, and Lauren Dowling, our executive director, for her wealth of knowledge and direction. Additionally, I would like to thank our altruistic volunteers, Steve Marshall & Hal Katz for putting on the 2023 Central Florida Real Estate Forum! This event was held at the Winter Park Event Center and was attended by nearly 250 real estate professionals. The Central Florida Real Estate Forum is gaining national attention and was recognized at the Regional Meeting in Louisville, KY. Without these participants our chapter would not be where it is today.

A little about me, I am a second-generation appraiser, whereas I was fortunate enough to be mentored by my father, Thomas R. Jones, MAI, SRA, AI-GRS. You know what they say, "Appraisers are either born into it, marry into it, or get suckered into it" as you can see, I was born into it. I can remember being 18 years old and dad would take me to some of the chapter meetings. The attendance at that time was unbelievable! I can remember there being 100+ people at a lunch meeting and the environment was monumental. Going into 2024 we will have an outstanding group of members and volunteers that will bring some new excitement and opportunity to our chapter. I encourage our members to show up, volunteer, and bring a guest. You never know who our next member might be! After all, it is our profession and prestigious designations that we rigorously worked so hard for. We need to preserve and fertilize our designations with the highest quality involvement and education possible. The Appraisal Institute provides us with the best quality education and members which we need to employ and surround ourselves with.

In October, the East Florida Chapter of the Appraisal Institute had a significant presence at the Fourth Quarter Regional Meeting in Louisville, Kentucky to include: Myself, Will Faber, Ken Terrell, and Lauren Dowling. This was something that every designated appraiser should experience at least once in their career. We were privy to many new changes that are coming to the Appraisal Institute on a local, regional, and national level. Also, the connections we made in just two short days were life changing! As many may know, the Appraisal Institute has a new CEO, Cindy Chance. She led the two-day presentations, breakout sessions and Chapter Leadership Program with a new organizational alignment which steps toward building a culture of accountability and transparency, continuous improvement, and professional conduct and service. Ms. Chance personally sat with me during lunch one day and shared her insight into the Appraisal Institute, where it's going and her overall concerns for the valuation profession and how she intends to improve it. I encourage all our members and guests to pay close attention to the oncoming changes, especially with respect to the East Florida Chapter educational offerings. 2024 is a renewal year so don't wait until November to slam those 30 hours in! Check our website; www.eflai.org for new / current educational offerings, both in-person and virtual courses are offered. We will start 2024 with The impact of Short-Term Rentals on January 18th and a membership meeting and Three hour Florida Law course on January 19th.

In all, I wish the best for each and everyone who is affiliated with the East Florida Chapter of the Appraisal Institute; designated appraisers, candidates for designation, practicing affiliates and affiliates alike. I encourage all to get involved, participate, and utilize the Appraisal Institutes' resources. 2024 has some challenges ahead but with the contributions of our incoming officers and directors, Ken Terrell – Vice President & Mike Daniel – Treasurer / Secretary, I am certain we will continue to see great success. I hope to see you all January 19th for our Membership Meeting and Three-Hour Florida Law!

All the best for a happy, healthy, and prosperous 2024.

Riley K. Jones, MAI, SRA
2024 Chapter President
Riley@florida-re.com
321-438-3231

2024 EDUCATION CHAIR

THOMAS G. RICHARDS, MAI

Ladies and gentlemen, we already have a reasonably large array of educational offerings in 2024 sponsored by the East FL Chapter, national offerings as well as Chapter/Region Developed. Please review the Education page in the newsletter and our local website, www.eflai.org, for more detail. Nonetheless, as your new Education Chair I am looking for input from the membership. I really want you to think outside the box here with your feedback. Is there any interest in a short cruise from Port Canaveral with a small mix of educational offerings? How can we pair education with a fun event to draw more members and even out of state appraisers?

Personally, I would like to see a course on UASFLA (Yellow Book) for Federal Land Acquisition on a more local level. There were important changes to the Larger Parcel theory in the revised Yellow Book (2016) that on the surface seem mundane but are actually very important to successful reporting for UASFLA. I would be eager to dive deeper into Larger Parcel theory. Keep in mind that every property regardless of size or type must include a Larger Parcel by these standards.

I also want to use this platform to promote continued membership and professionalism as it relates to taking continuing education courses with the Appraisal Institute through Chapter and National offerings as opposed to other providers. I have been practicing this profession for nearly 40 years now and believe me when I say that I have heard all the reasons for using other providers. The bottom line is now is the time to promote our organization and professionalism and to get the best quality education that you can get. I have had an opportunity to talk to your incoming president Riley Jones, MAI, SRA and I know we are on the same page.

Thank you all and may you have a blessed, and successful 2024 appraisal season.

All the Best,

Thomas G. Richards, MAI
321-255-5108 Office



2023/2024 Central Florida Real Estate Forum Planning Committee

(L-R) Lauren Dowling, Laura Carroll, Will Faber, Gary Craig, Jordan Katz, Hal Katz, Steve Marshall, Alex Moran)(Not shown, Karen Bowling, Laura Grove)



Become a mentor to participants enrolled in the Appraisal Institute Practical Applications of Real Estate Appraisal (AI PAREA). Providing an alternative to the traditional supervisor and trainee model for experience for licensed residential and certified residential appraisers, AI PAREA is an online program covering appraisal theory and methodology in real world simulations, with mentoring from expert appraisers like you.

Compensation and Benefits

- Mentors earn \$1,875 per participant mentored.
- Up to 125 points of AI continuing education credit per cycle.
- Mentor training and feedback.

[LEARN MORE](#)

General Demonstration Report—Capstone Program Schedule

Texas	March 11-17
Synchronous/Chicago	June 10-16/November 4-10
Synchronous	November 4-10
	Register Here

GOLF OUTING
&
2024 INSTALLATION OF OFFICERS AND DIRECTORS
Rio Pinar Golf and Country Club
November 15, 2023



2024 East Florida Chapter Education Calendar

For more information or to register go to our website at www.eflai.org

January 18	The Impact of Short-Term Rentals	4 Hours	Livestream
January 19	Three Hour FL Law & Membership Lunch	3 Hours	Altamonte Springs
January 25	FHA Update	3 Hours	Livestream
February 8	Business Practices and Ethics	6 Hours	Livestream
February 28	2024-2025 7 Hour USPAP	7 Hours	Orlando
March 7	Top 15 Takeaways and Lessons from your Colleagues Legal Misfortunes	3 Hours	Livestream
March 20	Florida Appraisal Laws and Rules	3 Hours	Livestream
March 21	7 Hour USPAP	7 Hours	Livestream
April 11	Community Land Trust	4 Hours	Livestream
April 25	Becoming a Proficient in Fractional Interest Valuation	4 Hours	Livestream
May 9	Appraiser Law in the Real World	4 Hours	Livestream
May 16	Practical Application of Fundamental Analysis	7 Hours	Livestream
June 6	ISO Construction and Basic Construction Plan Reading	2 Hours	Livestream
June 13	Business Practices and Ethics	6 Hours	Livestream
July 11	Setting the Stage for Inputs: An In-Depth Look at an Inferred Market Study	4 Hours	Livestream
July 18	7 Hour USPAP	7 Hours	Livestream
July 31	Florida Appraisal Laws and Rules	3 Hours	Livestream
September 12	Florida Appraisal Laws and Rules	3 Hours	Livestream
September 19	7 Hour USPAP	7 Hours	Livestream
September 26	Artificial Intelligence, Blockchain and the Metaverse	7 Hours	Livestream
October 23	Florida Appraisal Laws and Rules	3 Hours	Livestream
October 24	7 Hour USPAP	7 Hours	Livestream
December 12	Business Practices and Ethics	6 Hours	Livestream

2024

OFFICERS, DIRECTORS & REGION REPRESENTATIVES

President/Riley Jones, MAI, SRA

Region Representatives

Vice-President /Ken Terrell, MAI

2023-2024

Treasurer/Secretary/Michael Daniel, MAI

Kenneth Terrell, MAI

Director 2022-2024

Laura Grove, AI-GRS

Laura Grove, AI-GRS

James Kleitz, MAI

James Kleitz, MAI

2024-2025

Director 2023-2025

Michael Daniel, MAI

Jim Hasenau, MAI, AI-GRS

Alternate Region Representatives

Howard Cooksey, MAI

Jim Hasenau, MAI, GRS

Director 2024-2026

Howard Cooksey, MAI

Laura Carroll , MAI

Laura Carroll, MAI

Drew Han, MAI

Drew Han, MAI