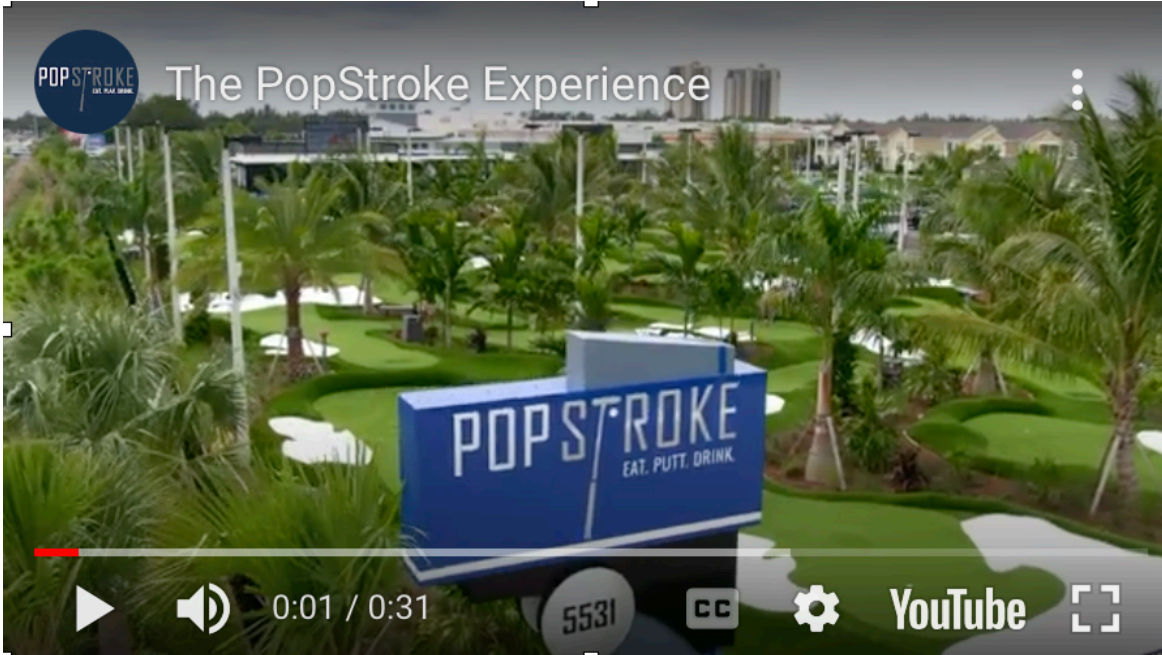


Riley K. Jones, MAI, SRA  
President

March 2024

Lauren Dowling  
Chapter Executive Director



**CHAPTER MEETING AND SOCIAL EVENT  
at  
POPSTROKE-ORLANDO  
Friday, April 19th, 3:30 pm**

Join us for a quick membership meeting, followed up by fun and games. The membership meeting will be from 3:30-4:00, with golf and games beginning at 4:00 (we can go all night!). The meeting is free, of course, and the discounted rate for group golf is \$100 per person. This includes unlimited access to the appetizer buffet, one drink ticket, cash bar, and UNLIMITED golf.

Please register ASAP, through the link below, so we may plan for you!

**Register today: [REGISTER HERE](#)**

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**Board of Directors**

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**How do you like the new look and format of our newsletter? Have some suggestions, or topics you'd like to add? We'd love to hear from you! Please email any feedback or suggestions to:**

**[Megan Judd-Editor](#)**



## A Message from your President

The East Florida Chapter of the Appraisal Institute was excited to host our first in person quarterly meeting at Seasons 52, on January 19<sup>th</sup>, followed by the Three-Hour Florida Law course. Attendance was strong and we received a powerful collaboration between several newly involved board of directors, members, and guests. Some of the highlights of our board meeting included adding Chuck Buhler, MAI as the 2024 Secretary; Thomas Richards, MAI as the education chair and Megan Judd as the newsletter Chair. Our meeting discussed, in depth, trying to add memberships and promote more in person meetings, gatherings, socials, etc.

On February 20<sup>th</sup> I attended the Joint Region Meeting that was held virtually. The current President Sandra Adomatis, SRA opened the meeting followed by our newly appointed CEO Cindy Chance, who presented a virtual tour of the new National Headquarters Office in Chicago. The office was very professional, modern, and is set up to accommodate “All Members of the Appraisal Institute”. Both speakers went in-depth about the state of the Appraisal Institute and some of the changes that will be experienced in the current and near future. This focuses on a new education platform that is expected to compete heavily with

other education providers and a new alignment referencing Diversity, Equity, and Inclusion.

Further, Westley Sanders, MAI, AI-GRS, Region X, Vice Chair gave our region update for Region X, inviting all to the Second Quarter, 2024 Region X meeting which will be held in Clearwater, Florida on April 8 & 9<sup>th</sup>. This will be a five- region meeting that will be held at the Sheraton Sand Key Resort.

Also, we will have our next membership meeting at PopStroke on Friday, April 19<sup>th</sup> from 3:30 – 4:00. Golf will start at 4. I encourage all our members to make an appearance and join in on the meeting and golf; it’s a fun experience!

In addition, the East Florida Chapter of the Appraisal Institute has several educational offerings both in person and virtually offered. See the website at: <https://eflai.org/education/course-listings/> for details. As a special education offering Thomas Richards, MAI, our education chair, has put together a Yellow Book Course that will be held in St. Cloud at the Heritage Hunting Lodge which is located on the Mormon Ranch. This course provides a comprehensive review of the Uniform Appraisal Standards for Federal Land Acquisitions and will be held on May 2 & 3<sup>rd</sup>. The instructor will be Brian J. Flynn, MAI, AI-GRS. The AI CE points for members is 150 for attending the course and 200 if you attend and pass the exam. If interested, get signed up as this course will fill up fast.

In closing, it has been exciting and rewarding thus far to be the President of the East Florida Chapter of the Appraisal Institute. The changes, coupled with many new educational offerings, new volunteers and added participation through the first quarter of 2024 has been enlightening. I hope to see you all at PopStroke on April 19<sup>th</sup> for our Second Quarter membership meeting and golf! Don’t forget when you are signing up for your continuing education to utilize AI’s educational resources.



## Welcome!

Please help us welcome our newest members:

- John P. Costo, Practicing Affiliate
- Scott E. Dilly, Practicing Affiliate
- Kevin M. Eaton, Practicing Affiliate
- John G. Skinner, Practicing Affiliate
- Carlos A. Urquiola, Practicing Affiliate
- Eli Carro, Student Affiliate
- Caleb Harrison Cole, Student Affiliate
- Sebastian Johnson, Student Affiliate
- Allison Kealani Richards, Student Affiliate

## Retirement Announcements:

**Clayton Green, MAI**

**Edgar Fleri, MAI, SRA**

**Congratulations and thank you for your contributions to the profession.**

## Florida Real Estate Appraisal Board

Schedule of meetings is listed (subject to change as circumstances require) held by the Florida Real Estate Appraisal Board (FREAB). All meetings are held at the Division of Real Estate Commission Chambers in Orlando unless stated otherwise.

Interested individuals/parties may submit a written notice to the attention of

**“FREAB PUBLIC COMMENTS “**

via the following ways:

Email: [realpublicrecords@myfloridalicense.com](mailto:realpublicrecords@myfloridalicense.com) Mail: Division of Real Estate, 400 W. Robinson Street, Suite N801, Orlando, Florida 32801 Fax: 407.317.7245

The Division of Real Estate is now able to live stream the meetings. Please note the following: The streaming is not recorded and it has limited space at this time. If you are unable to access the meeting, please try again later as access may become available during the day.

**2024 General Meetings**

- Monday, April 8
- Monday, June 3
- Monday, August 5 • Monday, October 7
- Monday, December 9

## **Member Spotlight:**

### **A Conversation with Laurie Botts**

Submitted by Laura Carroll, MAI

Laurie Botts is the Real Estate Division Manager for the City of Orlando. She is a state-certified real estate appraiser and licensed real estate broker with over 40 years' experience in real estate acquisitions/dispositions, development, leasing, property management, marketing and analysis. As the City's Real Estate Manager for over 25 years, she has been involved in the acquisition of the sites for Dr. Phillips Center for Performing Arts, the Orlando City Soccer stadium, Kia Center and Geico Garage. Other projects include Creative Village infill redevelopment, Orlando Police Department headquarters, many Orlando Fire Department stations, numerous Housing projects, roadways, and easements. She oversees management and operations of Dubsdread Golf Club and Orlando City Hall along with acquisition, disposition and redevelopment of former military base properties. She's got a busy schedule, but I did manage to get an answer to one question,

"What do you tell your students about your career?"

My students always ask me how I got into real estate. I tell them that as a child, I loved helping my father with his real estate -- from laying a new brick patio in the back of our house in Lancaster Park to work on the old Gladstone Apartments he owned and his office on Hillcrest. UCF (then FTU) didn't have Greek Housing when I was a student there. After graduation, a group of friends and I formed a Housing Corporation for the Zeta Tau Alpha sorority (ZTE), and we went on to lease property from UCF and built the first sorority house on campus at UCF. Then, we worked to help other sororities and fraternities like Tri Delta, Sigma Chi



**"I loved helping my father with his real estate—"**

and Alpha Tau Omega build their houses. So, volunteering, continually learning and making connections started my career as a salesman, broker and then appraiser. So many people helped me along the way, and that is why I teach at UCF. These students need a hand in making connections to start their careers.

Laurie is an Orlando native and graduate of University of Central Florida with a Bachelor of Arts Degree in both Public Administration and Speech Communications. She also earned a Masters Degree in Public Administration from UCF and was inducted in the Pi Alpha Alpha scholastic honor society. Laurie is an adjunct instructor in the College of Business where she has been teaching the Real Estate Appraisal and Valuation Class for the past 14 years.





# 2025 Officers, Directors and Region Representative

The East Fl Chapter’s Nominating Committee, consisting of:

Chair- Will Faber, MAI

Committee Members- Megan Johnson Judd, Candidate for Designation, Appraisal Institute  
Karen Blowling, MAI, AI-GRS  
Chris Dolney, MAI  
Scott Caulfield, MAI, SRA

submitted their nominees for the 2025 Slate of Officers, Directors and Region Representatives.

### 2025 Officers

President: Kenneth Terell, MAI  
Vice President: Michael Daniel, MAI  
Treasurer: Charles “Chuck” Buhler, MAI  
Secretary: Phillip Brandt, MAI

### Directors 2023-2025

Jim Hasenau, MAI, AI-GRS  
Howard Cooksey, MAI

### Directors 2024-2026

Laura Carroll, MAI  
Drew Han, MAI

### Directors 2025-2027

Hal Katz  
Brian Casey

### Region Representatives

2024-2025: Michael Daniel, MAI  
Hall Katz  
2025-2026 Charles “Chuck” Buhler, MAI  
Phillip Brandt

### Alternate Region Representatives

Laura Carroll, MAI  
Drew Hah, MAI  
Jim Haseneau, MAI, AI-GRS  
Howard Cooksey, MAI

ELECTIONS WILL BE HELD AT THE NEXT CHAPTER MEETING, ON APRIL 19, 2024, AT POPSTROKE.

[CLICK HERE TO REGISTER](#)

Additional nominations may be made by a timely filing of a written petition signed by at least five percent (5%) of the total number of Designated Members, Candidates, Practicing Affiliates, and Affiliates in the Chapter. Such petition may be in electronic form. To be effective, each nominating petition must be delivered in writing to the Chapter Secretary at least fifteen (15) days before the regular Chapter meeting at which the election is to be held. The Chapter Secretary shall deliver in writing a copy of any petition filed to each Designated Member, Candidate, Practicing Affiliate and Affiliate belonging to the Chapter at least ten (10) days before the date on which

## Now Seeking: Young Leaders!



The East Florida Appraisal Institute chapter is interested in starting a “Young Leader” group of appraisers under 40.

Training a younger generation of real estate appraisers is crucial for sustaining the integrity and reliability of property valuation in an ever-evolving market. As seasoned professionals retire, the need for skilled successors becomes imperative to maintain high standards of accuracy and ethical conduct. These appraisers play a pivotal role in safeguarding fair transactions, lending credibility to property values, and ultimately, stabilizing the real estate market.

If you have interest in being a part of this group, email:

[laura.carroll@orlando.gov](mailto:laura.carroll@orlando.gov)

**Good ethics is good  
business, and ethics  
is its own reward.**

-David C. Lincoln

## VIRTUAL CHAPTER OFFERINGS

### THREE HOUR FLORIDA LAW

March 20th @ 8:30 am - Noon

### 2024-2025 7-HOUR NATIONAL USPAP UPDATE COURSE

Mar 21 @ 8:30pm - 4:00 pm

### COMMUNITY LAND TRUST (CLT) APPRAISAL TRAINING

April 11 @ 8:30 am - 1:00 pm

## East Florida Chapter Board of Directors

President: Riley K. Jones, MAI, SRA - [riley@florida-re.com](mailto:riley@florida-re.com)

Vice President: Ken Terrel, MAI - [terrell@meridianag.com](mailto:terrell@meridianag.com)

Treasurer: D. Michael Daniel, Jr., MAI - [mdaniel@irr.com](mailto:mdaniel@irr.com)

Secretary: Chuck Buhler, MAI - [chuck.buhler@colliers.com](mailto:chuck.buhler@colliers.com)

# East Florida Chapter Educational Offerings

<b>MAR</b> <b>20</b> Wed	<b>Three Hour Florida Law @ Virtual</b> Mar 20 @ 8:30 am – 12:00 pm	<a href="#">Tickets</a> <b>+</b>
<b>MAR</b> <b>21</b> Thu	<b>2024-2025 7-Hour National USPAP Update Course @ Virtual</b> Mar 21 @ 8:30 am – 4:30 pm	<a href="#">Tickets</a> <b>+</b>
<b>APR</b> <b>11</b> Thu	<b>Community Land Trust (CLT) Appraisal Training @ Virtual</b> Apr 11 @ 8:30 am – 1:00 pm	<a href="#">Tickets</a> <b>+</b>
<b>APR</b> <b>18</b> Thu	<b>Fundamentals of Appraising Affordable Housing @ Virtual</b> Apr 18 @ 9:30 am – 5:30 pm	<a href="#">Tickets</a> <b>+</b>
<b>APR</b> <b>19</b> Fri	<b>MEMBERSHIP LUNCH &amp; GOLF @ PopStroke Orlando/Waterford Lakes</b> Apr 19 @ 3:30 pm – 6:00 pm	<a href="#">Tickets</a> <b>+</b>
<b>APR</b> <b>25</b> Thu	<b>Becoming Proficient in Fractional Interest Valuation @ Virtual</b> Apr 25 @ 12:30 pm – 5:00 pm	<a href="#">Tickets</a> <b>+</b>
<b>MAY</b> <b>2</b> Thu	<b>UNIFORM APPRAISAL STANDARDS FOR FEDERAL LAND ACQUISITIONS: PRACTICAL APPLICATIONS @ Heritage Hunting Lodge</b> May 2 @ 8:00 am – May 3 @ 5:00 pm	<a href="#">Tickets</a> <b>+</b>
<b>MAY</b> <b>9</b> Thu	<b>Appraiser Law in the Real World @ Virtual</b> May 9 @ 12:30 pm – 5:00 pm	<a href="#">Tickets</a> <b>+</b>
<b>MAY</b> <b>16</b> Thu	<b>Practical Application of Fundamental Analysis @ Virtual</b> May 16 @ 8:30 am – 4:30 pm	<a href="#">Tickets</a> <b>+</b>

**“What is really important is what you learn after thinking you know it all.”- Waite Phillips**

# East Florida Chapter Educational Offerings

<b>MAY</b> <b>30</b> Thu	<b>2024-2025 7-Hour National USPAP Update Course @ Virtual</b> May 30 @ 8:30 am – 4:30 pm	<a href="#">Tickets</a> +
<b>JUN</b> <b>6</b> Thu	<b>ISO Construction and Basic Construction Plan Reading @ Virtual</b> Jun 6 @ 12:30 pm – 3:00 pm	<a href="#">Tickets</a> +
<b>JUN</b> <b>13</b> Thu	<b>BUSINESS PRACTICES AND ETHICS @ Virtual</b> Jun 13 @ 8:30 am – 3:30 pm	<a href="#">Tickets</a> +
<b>JUL</b> <b>11</b> Thu	<b>Setting the Stage for Inputs: An In-Depth Look at an Inferred Market Study @ Virtual</b> Jul 11 @ 12:30 pm – 5:00 pm	<a href="#">Tickets</a> +
<b>JUL</b> <b>18</b> Thu	<b>2024-2025 7-Hour National USPAP Update Course @ Virtual</b> Jul 18 @ 8:30 am – 4:30 pm	<a href="#">Tickets</a> +
<b>JUL</b> <b>31</b> Wed	<b>Three Hour Florida Law @ Virtual</b> Jul 31 @ 12:30 pm – 4:00 pm	<a href="#">Tickets</a> +
<b>SEP</b> <b>12</b> Thu	<b>Three Hour Florida Law @ Virtual</b> Sep 12 @ 12:30 pm – 4:00 pm	<a href="#">Tickets</a> +
<b>SEP</b> <b>19</b> Thu	<b>2024-2025 7-Hour National USPAP Update Course @ Virtual</b> Sep 19 @ 8:30 am – 4:30 pm	<a href="#">Tickets</a> +
<b>SEP</b> <b>26</b> Thu	<b>Artificial Intelligence, Blockchain, and the Metaverse: Implications for Valuation @ Virtual</b> Sep 26 @ 8:30 am – 4:30 pm	<a href="#">Tickets</a> +
<b>OCT</b> <b>17</b> Thu	<b>Critical Thinking and Junk Science @ Virtual</b> Oct 17 @ 8:30 am – 5:00 pm	<a href="#">Tickets</a> +
<b>OCT</b> <b>23</b> Wed	<b>Three Hour Florida Law @ Virtual</b> Oct 23 @ 8:45 am – 12:00 pm	<a href="#">Tickets</a> +